| | | Page 1 |
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| 1 | TOWN HALL MEETING | |
| 2 | STATE OF ILLINOIS | |
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| 4 | IN RE: THE MEDICAL) | |
| | CANNABIS PILOT PROGRAM) | |
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| 10 | THE STATE OF ILLINOIS, MEDICAL CANNABIS PILOT | |
| 11 | PROGRAM PUBLIC MEETING, called for examination pursuant | |
| 12 | to the provisions of the State of Illinois, as | |
| 13 | they apply to the taking of meetings, taken | |
| 14 | before Kathy L. Johnson, C.S.R., a Notary Public | |
| 15 | in and for the County of Henry, State of | |
| 16 | Illinois, on August 18th, 2014, at the hour of | |
| 17 | 11:00 a.m., at the Peoria Public Library, 107 | |
| 18 | N.E. Monroe, Peoria, Illinois, 61602. | |
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| 1 | APPEARANCES | |
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Page 6 (Hearing start time: 11:00 a.m.) 1 MR. MORGAN: Good morning. How is 3 everyone doing? Can everyone hear me okay? at any point in time you have difficulty hearing me or the requestors or anyone at this table, if 5 you do a favor and just raise your hand up, we'll 6 know that's a queue of difficulty hearing us. We are happy to be here. Good morning. 8 9 My name is Bob Morgan. I'm the Statewide Project 10 Coordinator for the Illinois Medical Cannabis Program. We'll do introductions here in a 11 12 second. This is our second town hall meeting. 13 We had one last week, and a few of you were there last week in Collinsville, Illinois. 14 15 We're going to try to cover every area of the 16 State of Illinois, so we'll put some mileage on the cars, but we're happy to have you all here 17 today. Hopefully everyone can be comfortable. 18 19 There's a restroom right outside this 20 Also, just a reminder for those of you who 21 did park at the meters, I think that's a two-hour 2.2 limit, so if at any point you need to leave, 23 we'll take a break around 1:00 just to make sure 24 everyone can feed their meters and we don't get

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- 1 any parking tickets because nobody wants that.
- 2 Again, thank you so much for joining us today.
- 3 This is an extension of a process we began awhile
- 4 ago, at least in January, for some of us long
- 5 before that, after the law was passed trying to
- 6 solicit as much public feedback and comments as
- 7 possible.
- 8 This is our second town hall, where we
- 9 also previously in the spring had two public
- 10 hearings for the Department of Public Health for
- 11 the registry for patients and caregivers. So
- 12 this is really a continuation of a dialogue and
- 13 solicitation of feedback and comments in areas to
- 14 improve the program that really help us
- 15 collectively here at this table and others in the
- 16 room that work with this program at the State to
- improve the program and have it as successful as
- 18 possible when it gets up and running.
- Just a few things that we did learn last
- 20 week at Collinsville. We had, I believe even
- 21 less people in the room and it took us much
- 22 longer than we have time allotted. So, again,
- 23 we're going to take a break at about 2:00. I'm
- 24 sorry, at 1:00, so everyone has a chance to fill

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- 1 the meter, and then we'll reconvene. We have the
- 2 room until just under, right before 2:00, so
- 3 we're going to try to get through as much as we
- 4 can by then. If you can do me a favor, for
- 5 anybody who was here in Collinsville and already
- 6 had a chance to ask questions and those of you
- 7 there, that wasn't really limited.
- 8 We really went through questions until we
- 9 ran out. I'm going to ask anybody who already
- 10 had a chance to ask their questions to wait
- 11 towards the end to make sure that those who are
- 12 here for the first time have a chance to ask a
- 13 question.
- 14 And also, to the extent you can, and the
- 15 ground rules do indicate you have up to three
- 16 minutes, but I ask that you try your very best to
- 17 narrow it down to at least, at most, one
- 18 question. It might not be possible in every
- 19 circumstance, but it will really help us.
- 20 Everyone here has something to offer and
- 21 to add and help us create a better program, and
- 22 we really want to get to that. So if you can do
- 23 us a favor and try and limit your questions
- 24 whenever possible, and we'll see how we end up

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- 1 doing with timing. So we'll do quick
- 2 introductions.
- 3 MS. CARLSON: Hello. My name is Bridget
- 4 Carlson. I'm a Deputy Director of Medical
- 5 Cannabis for the Department of Financial and
- 6 Professional Regulation. As you're probably
- 7 already aware, we are going to be covering the
- 8 outpatient process and the regulation of
- 9 dispensaries. Thanks for all coming out today.
- 10 We appreciate it.
- MR. WATSON: Good morning. My name is
- 12 Ray Watson. I'm the General Counsel at the
- 13 Illinois Department of Agriculture, and we will
- 14 be permitting and regulating the cultivation
- 15 centers.
- MR. MORGAN: Again, Bob Morgan. But
- 17 there are also a few people that are not up at
- 18 the table today I just want to give recognition
- 19 to that have really been critical to helping us
- 20 get up and running. A few of them that are in
- 21 the room, we have some representatives from the
- 22 Department of Revenue, the Secretary of State.
- 23 We also have a few additional people from
- 24 DFPR, Tara and Lana have been really critical for

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- 1 the program. And we also have Melanie Arnold
- 2 with our communications team who's been terrific.
- 3 And Pershani Robin (phonetic), who's not here
- 4 today, for our legislative advocacy. So I just
- 5 want to give some credit to where, those who have
- 6 been working really hard.
- 7 MS. OBERDORF: Hi. I'm Laura Sherman
- 8 Oberdorf. I'm the Division Chief for Medical
- 9 Cannabis at the Illinois Department of Public
- 10 Health, and we will be handling the applications
- 11 for patients and their caregivers. Just a few
- 12 things to add onto what Bob has stated about how
- 13 we're going to conduct today's meeting.
- 14 As he mentioned, there's a sign-in table,
- 15 so please if you would like to speak indicate at
- 16 the table. If you came here today with an
- organization we ask that there's one spokesperson
- 18 from that organization. And, also, if when you
- 19 come up to answer a question it's about something
- 20 specific in either our Statute or one of the
- 21 Department's rules.
- We ask that you provide that citation so
- that we can answer you more readily, and also
- 24 that everyone just remain quiet throughout the

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- 1 meeting so that we can hear everyone
- 2 appropriately. As I call your name, please keep
- 3 in mind that I'll do my best to pronounce it
- 4 correctly. We need you to speak into the
- 5 microphone and also to spell both your first and
- 6 last name.
- We do have a court reporter who is taking
- 8 down notes from today's meeting so that we can
- 9 more accurately reflect what happens. So without
- 10 further ado, I'm going to go ahead and call our
- 11 first person forward. If you would not like to
- 12 speak or if you would like to wait, please just
- 13 indicate that. Robert Spencer?
- 14 MR. SPENCER: I'll wait.
- MS. OBERDORF: Okay. Jeremy Segabouch
- 16 (phonetic)?
- 17 MR. SEGABOUCH: I'll pass.
- MS. OBERDORF: Okay. David Brodsky?
- MR. BRODSKY: Good morning. My name is
- 20 David, D-a-v-i-d. Brodsky, B-r-o-d-s-k-y. I had
- 21 two quick questions. One, for the Department of
- 22 Financial and Professional Regulations, are we
- 23 going to be able to make deliveries to sick
- 24 patients as a dispensary? And also for the

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- 1 Department of Ag, two part question; will we get
- 2 any bonus points for operating as a non-profit
- 3 for either cultivation or dispensary?
- 4 MR. MORGAN: Did everyone have the
- 5 opportunity to hear that question? Please raise
- 6 your hand. I'm sorry? But I think that worked.
- 7 Just checking.
- 8 MS. CARLSON: Our rules prohibit
- 9 dispensaries to make deliveries to patients or
- 10 caregivers.
- MR. WATSON: And in one second I'm going
- 12 to look up the rule regarding bonus points. I
- don't know that we actually have a specific
- 14 section that talks about non profits. The, I
- 15 suppose the Community Benefits Plan, maybe that
- 16 would be an area where you would want to discuss
- 17 it, what benefits operating as a non-profit might
- 18 be.
- 19 MS. OBERDORF: Okay. Next we have Danny
- 20 Highlander.
- MR. HIGHLANDER: Pass.
- MS. OBERDORF: Okay. Rick Ketley?
- MR. KETLEY: I'll pass.
- MS. OBERDORF: Okay. Mark Milton?

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- 1 MR. MILTON: How we doing? My name's
- 2 Mark Milton. I'm an attorney with Husch
- 3 Blackwell. I have a question regarding the
- 4 liquid assets requirement. Would a line of
- 5 credit or a, you know, a letter of credit from a
- 6 bank qualify as a liquid asset for the purposes
- 7 of the application? I'll go ahead and let you
- 8 answer that and then add one sort of follow-up
- 9 question.
- 10 MR. MORGAN: Sure. And was that specific
- 11 to cultivation centers or dispensaries or both?
- MR. MILTON: For both.
- MS. CARLSON: Your question is, what is
- 14 the liquid asset requirement and whether or not
- 15 that can be a line of credit?
- 16 (Mr. Milton nodded affirmatively.)
- MS. CARLSON: I've looked through our
- 18 rules and I'm pretty sure that it says that it
- 19 has to be a statement from your financial
- 20 institution or a signed statement by your CPA
- 21 stating that you have those funds available. So
- 22 a line of credit is not, there's no designation
- 23 that it cannot be a line of credit, but it's my
- 24 understanding that you have that \$400,000

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- 1 available in liquid to show to us in your
- 2 application, you know, the date we receive it.
- 3 MR. MILTON: Okay. Sorry.
- 4 MS. CARLSON: Do you have, did you have
- 5 something to add, Bob?
- 6 MR. MORGAN: We did receive that question
- 7 last week too, and I think that's something we'll
- 8 address on our web site with an FAQ question. As
- 9 Bridget was saying, the intent is certainly to
- 10 demonstrate that you have the assets readily
- 11 available. It gets a little dicy when you start
- 12 getting to a promissory note or some kind of
- 13 indication from any financial institution that
- 14 later on they will make funding available to an
- 15 applicant.
- But we'll address that specifically
- 17 because that is a question that has come up a few
- 18 times. We'll address that in our FAQ's.
- 19 MR. MILTON: Okay. Thank you. And the
- 20 follow-up is, let's say we have an applicant who
- 21 has already purchased assets for a cultivation
- 22 center, for a dispensary. Would they receive
- 23 credit for what they've put into those assets as
- 24 part of the overall, you know, quote, unquote

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- 1 liquid assets? Obviously, those are going to be
- 2 part of the business so --
- 3 MR. MORGAN: That's a good question for
- 4 those in here, just whether or not the
- 5 operational costs and funding that goes into the
- 6 organization prior to license, whether that be
- 7 counted towards your liquid assets requirement.
- 8 Generally, I would lean against that, for
- 9 the purpose of a line of credit is really
- 10 designed to show moving forward and prospectively
- 11 that that asset would be available.
- We appreciate that people are spending
- 13 money right now on a lot of different aspects of
- 14 preparation for the application. But generally
- 15 speaking, I think that the State would be looking
- 16 for current and future liquid asset requirement.
- 17 MR. MILTON: Okay. Thank you. And could
- 18 I ask just one more question? I think it will be
- 19 applicable, you know, for everyone here. The
- 20 State seems to use the term Board of Directors,
- 21 the term Board of Directors a lot. Obviously,
- 22 you know, people may be forming LLC's which are
- 23 typically, you know, members, member managed,
- 24 that sort of thing. Are those terms

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- 1 interchangeable or, you know, do you all, is the
- 2 key just to find out, all right, who are the
- 3 players, who are the people behind these
- 4 operations, and those are the people that you
- 5 want identified in the applications, whether it
- 6 be owners, potential managers, that sort of
- 7 thing? Can you just elaborate what you're
- 8 looking for with respect to the bios? Thank you.
- 9 MS. CARLSON: Well, if you look through
- 10 the Department of Financial and Professional
- 11 Regulation's rules, we've kind of limited the
- 12 term Board of Directors and we've really focused
- 13 on the term principal officers. And one of the
- 14 very first parts of our rules is Section 129D.30,
- 15 which defines what dispensing organizations,
- 16 dispensing organization principal officers are.
- 17 And it goes through if it's a
- 18 corporation, the officer of the corporation, if
- 19 it's a partnership, the partners, if it's a joint
- 20 venture, the individuals who sign the joint
- 21 venture agreement. You know, it goes through A 1
- 22 through 6 and then identifies that it can be
- 23 established as a Trust.
- So I think you can look through our rules

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- 1 and kind of see that what we're looking for is we
- 2 want to know who are the people owning the
- 3 dispensary, who are the people operating it, who
- 4 has control of it, and who's investing in it. So
- 5 we know the source of control and the source of
- 6 funds.
- 7 MR. WATSON: And I think, generally
- 8 speaking, what we're looking for is the people in
- 9 the direct or indirect financial interest,
- 10 because we want to know who those people are and
- 11 what their backgrounds are.
- MR. MILTON: Thank you.
- MS. OBERDORF: Rodney Nordstrom. And
- 14 just a reminder, please spell both your first and
- 15 last names when you come up to speak. Thank you.
- MR. NORDSTROM: Rodney Nordstrom.
- 17 R-o-d-n-e-y. Nordstrom is spelled
- 18 N-o-r-d-s-t-r-o-m. I'm a local attorney here in
- 19 Peoria. Champaign County is not currently
- 20 allowing for dispensaries. If they ultimately
- 21 change that and during our application process we
- 22 have another location from a sister county
- 23 involved, will we be able to change if that
- 24 opportunity becomes available?

Page 18 1 MS. CARLSON: Dispensaries? MR. NORDSTROM: Dispensaries. 3 MS. CARLSON: So in your application you should identify the proposed address that you're 5 building. You know, details on the building. If you've had a chance to look at the information 6 that we posted about a week ago, there's a lot of detail about what we're looking for on that. 9 I can direct you over there. If, 10 however, in the future, you are registered and you're licensed to operate and then you do want 11 12 to switch that location to a different location there's a process for switching that location. 13 And that also comes with, I think there's a fee 14 15 for that, and it has to be a location approved by the Department. 16 17 MR. NORDSTROM: Thank you. 18 MS. CARLSON: Does that answer your 19 question? 20 MR. NORDSTROM: Yes. 21 MS. CARLSON: Okay. 22 MR. NORDSTROM: I represent someone who 23 has a live scan dispensary in Colorado. Will you 24 accept that as a qualifying element here in

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- 1 Illinois? In other words, if they've been live
- 2 scanned and fingerprinted in Denver, or Colorado,
- 3 is that okay, or do you need another one here in
- 4 Illinois?
- 5 MR. MORGAN: The question is relative to
- 6 Illinois' live scan vendor requirement, whether
- 7 or not we would allow out of state live scans.
- 8 At this point we are not, in part because of the
- 9 State's definition of live scan vendors and the
- 10 licensure of only Illinois-based entities through
- 11 the Illinois Department of Financial and
- 12 Professional Regulations.
- 13 Again, we did receive that comment last
- 14 week with requests that we reconsider that item
- 15 so that out of state individuals wouldn't have to
- 16 travel to Illinois. From our perspective, the
- 17 most important issue is the integrity of our
- 18 background checks. There are a number of
- 19 obstacles with background checks, State and
- 20 Federal, that we want to make sure that we know
- 21 the individuals and the applicants, who they are.
- 22 So it really goes to a question of could
- 23 we theoretically try and have some kind of an ink
- 24 fingerprinting in other states transferred to

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- 1 Illinois and that kind of thing, but just for the
- 2 integrity of ensuring that our, we are consistent
- 3 with the scanning process for background checks,
- 4 at this point we're requiring Illinois based.
- 5 MR. NORDSTROM: And finally, outside
- 6 Board of Directors who are not principals as
- 7 defined under the law, what disclosure
- 8 requirements would you have who may receive a
- 9 stipend but may not have any financial interest
- 10 in the organization per se?
- 11 MR. MORGAN: It's a good question. One
- of the things we try to do in both DFPR and
- 13 actuals is to try to cover the wide array of
- 14 ownership structures and boards that we expect.
- 15 It's probably not possible to cover every
- 16 potential type of arrangement.
- 17 I think Ray put it best last week where
- 18 we encourage more information than less, and when
- 19 there's a question we prefer to know more. For
- 20 anybody who's going to be receiving, have any
- 21 financial interest, and financial interest of
- 22 course not necessarily having an equity interest
- 23 but having some kind of a salary being drawn or a
- 24 stipend, I would lean in favor of providing that,

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- but Bridget's got some more information.
- MS. CARLSON: At least for dispensaries,
- 3 principal officer is defined in the definition
- 4 section of our rules as a prospective dispensing
- 5 organization or dispensing organization Board
- 6 member, owner, President, Vice President,
- 7 secretary, treasurer, partner, officer, member,
- 8 shareholder or person with a profit sharing
- 9 arrangement, as further defined in this part.
- 10 And I think I identified a little earlier
- 11 where you can find the other principal officer
- 12 definitions, but I would instruct you to look
- 13 there because it's pretty detailed.
- 14 MR. NORDSTROM: The scenario I described
- 15 would not fit that criteria, however, a person
- 16 with a stipend who doesn't necessarily have a
- 17 financial interest in the organization, and will
- 18 get paid regardless of how well they do, so --
- 19 MR. WATSON: And this would be a stipend
- 20 for?
- 21 MR. NORDSTROM: Board, attending board
- 22 meetings and offer feedback regarding the
- 23 wherewithal of the organization.
- MR. WATSON: So more of an outside

Page 22 1 advisor? MR. NORDSTROM: Outside board member, 3 yes. MR. WATSON: Outside board member. I, I would lean towards disclosure. 6 MS. CARLSON: I would too. MR. WATSON: I think if there's a question, as I said last week, or if you don't know whether or not to include something, go 10 ahead and include it. I would hate to have someone have their application denied or 11 12 disqualified because they left something out, and 13 that would go across all areas. 14 MS. OBERDORF: Steve Hall. MR. HALL: Pass. 15 MS. OBERDORF: Jim Massa. 16 MR. MASSA: Jim Massa. J-i-m, M-a-s-s-a. 17 18 In the Regs it indicates that there's a need for 19 a closed circuit TV. Is it okay to use a DVR or 20 an NVR acceptable for monitoring if it's 21 monitored 24/7? MR. WATSON: Do you have the citation? 22 23 MR. MASSA: No, I don't. I didn't, I 24 didn't know I had to have that one.

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- 1 MR. WATSON: Okay. It would be helpful
- 2 to have the citation for other people who are
- 3 asking questions about specific language in the
- 4 rules. I'll just take one second here.
- 5 MS. CARLSON: Is there a question for
- 6 cultivation centers or dispensaries?
- 7 MR. WATSON: Cultivation centers.
- 8 Actually it could be for both. The, and I'm
- 9 sorry. Would you repeat the question?
- 10 MR. MASSA: It calls for closed circuit
- 11 TV which is kind of outdated. Are the use of DVR
- 12 and NVR acceptable for monitoring and recording
- 13 24/7?
- MR. WATSON: Well, as long as it's going
- 15 to meet the requirements of being able to pull up
- 16 a still photograph and be stored and be
- 17 accessible to the Department and State Police. I
- 18 don't, I'd hate to say, I'd hate to say, why
- 19 don't we get, respond to that in the frequently
- 20 asked questions --
- MR. MASSA: Okay.
- 22 MR. WATSON: -- because I have not
- 23 considered that.
- MR. MASSA: Would it affect the points?

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- 1 MR. MORGAN: Well, so if you could send
- 2 that with, you referenced DVR, and there was
- 3 another technical term that frankly I'm not
- 4 familiar with it. It would be helpful to us if
- 5 we could have that in writing just --
- 6 MR. MASSA: Okay.
- 7 MR. MORGAN: -- so we make sure that we
- 8 knew what we were responding to.
- 9 MR. MASSA: All right.
- MR. MORGAN: But the bonus points
- 11 themselves wouldn't have the security --
- MR. MASSA: Wouldn't have anything to do
- 13 with that.
- MR. MORGAN: -- components as a related
- 15 part of the mandatory required aspects.
- MR. MASSA: Okay. Thank you.
- 17 MR. MORGAN: Thank you.
- 18 A VOICE: It is 1000.445.
- MR. MORGAN: Yeah.
- 20 MS. OBERDORF: Nicholas Williams.
- 21 MR. WILLIAMS: Hello. Nicholas Williams.
- 22 N-i-c-h-o-l-a-s. Last name W-i-l-l-i-a-m-s. I'm
- 23 Chief Staff Counsel for Herba, LLC, and the
- 24 various associated entities we also own. The

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- 1 question I have is primarily directed toward the
- 2 Department of Financial and Professional
- 3 Regulation, although I suppose it would really go
- 4 to anyone. The Department of Ag as well.
- 5 To what degree, and actually there's
- 6 constitutional issues, but ignoring those for the
- 7 moment, are Illinois businesses that are already
- 8 in existence, specifically that are already
- 9 operating medical businesses, going to be favored
- 10 over businesses or business persons from other
- 11 states?
- 12 And kind of as a reason why I'm asking
- 13 this is, is the town of Normal has indicated that
- 14 six to seven businesses from Colorado and
- 15 California are attempting to seek a dispensary in
- 16 the Bloomington-Normal area. My question is, if
- 17 we're already doing business we're already
- 18 employing, in the Bloomington area, say 80
- 19 people, 220 people in the State of Illinois.
- 20 What, if any, benefits do we get in the
- 21 application process if someone who's already
- 22 conducting significant business in Illinois
- 23 versus specifically people from out of state?
- MR. MORGAN: I'll take the first crack at

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- 1 that. The, it's a slightly different question
- 2 for dispensary versus cultivation center in that
- 3 cultivation center's looking for particular
- 4 cultivation experiences that are listed in the
- 5 rules and also in the application.
- 6 We try to find an appropriate balance
- 7 between encouraging those with the most
- 8 experience while also encouraging Illinois-based
- 9 business. You'll see that in the Illinois-based
- 10 applicant bonus point section for both DFPR and
- 11 the Department of Agriculture, which is intended
- 12 to encourage Illinois corporation, Illinois based
- 13 job creation, Illinois based residents for their
- 14 agents, things of that nature.
- 15 At the same time, we're limited based on
- 16 the State in terms of the number of licensees
- 17 that we can provide an opportunity to grow or to
- 18 sell the product at a dispensary. Given that,
- 19 we're stuck with trying to find the most
- 20 qualified with a very limited number of licenses.
- 21 So it's a balancing test for us, so we
- 22 certainly are not excluding Illinois based or
- 23 requiring Illinois based. But depending on the
- 24 category of the application it does depend in the

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- 1 cultivation section, we're very, very deliberate
- 2 about adding horticulture experience under the
- 3 measure as opposed to just those who have grown
- 4 cannabis before. Of course, that would exclude
- 5 law-abiding Illinois farms at this point.
- 6 So we're very deliberate about that
- 7 section. And, again, we're also very deliberate
- 8 about adding the bonus points so that we can put
- 9 an emphasis on Illinois-based jobs.
- 10 MR. WILLIAMS: All right. Thank you very
- 11 much.
- MR. MORGAN: Thank you.
- MS. OBERDORF: Roger Klemmer.
- 14 A VOICE: He left.
- MS. OBERDORF: Bryan Marquina.
- MR. MARQUINA: Sorry. It's Bryan
- 17 Marquina. B-r-y-a-n, M-a-r-q-u-i-n-a. So I have
- 18 a couple questions. I will try and, you know,
- 19 limit them for you guys. But specifically for
- 20 cultivation, since we're cultivation, the State
- 21 is asking about what strains applicants will
- 22 grow. We aren't sure how to answer these
- 23 questions for our Illinois clients.
- 24 We've certainly grown strains in states

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- 1 that are legal. However, we feel as though
- 2 having this in part of the application would be
- 3 violating part of the Cole memo. How would we
- 4 address this, if this was part of the final
- 5 application how would we address this?
- 6 MR. WATSON: I guess I would ask how is
- 7 it going to violate the Cole memo?
- 8 MR. MARQUINA: Well, it says that you can
- 9 not bring specific strains or things across State
- 10 lines. So how would you, if you're going to talk
- 11 about a specific strain that you're going to
- 12 cultivate in this state, how would you address
- 13 bringing that into the state?
- MR. MORGAN: Ray does that when he wants
- 15 to pass. I think the best possible answer for a
- 16 very important question would be, we are looking
- 17 for a very detailed explanation of what the
- 18 cultivation centers will do and how they're going
- 19 to do it.
- 20 At the same time, we very deliberately
- 21 and very specifically are not asking too many
- 22 specifics about initial operations for some of
- 23 the points that you just raised. The request for
- 24 the application doesn't ask, it doesn't ask that

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- 1 specific question relative to the Cole memo with
- 2 references to transporting cannabis across state
- 3 lines.
- 4 MR. MARQUINA: Okay. Well, okay. Well,
- 5 thank you.
- 6 MR. MORGAN: Sure. Thank you.
- 7 MS. OBERDORF: I'm having a hard time
- B reading the name but the organization is the
- 9 Green Thumb. I think it's --
- 10 MR. SHIRAH: It's Shirah (phonetic).
- MS. OBERDORF: Shirah, yeah.
- MR. SHIRAH: A member already asked the
- 13 questions.
- 14 MS. OBERDORF: Okay. Thank you. Ben
- 15 Rediler. Rediler?
- MR. REDIGER: Rediger. My name is Ben
- 17 Rediger. B-e-n, R-e-d-i-g-e-r. Thank you, guys,
- 18 for being here today. I know it's taken a long
- 19 time for you to put it together, and we all very
- 20 much appreciate the work that's gone into this
- 21 and how serious you're all taking it.
- 22 My work is on behalf of multiple groups
- 23 that are both going after cultivation and
- 24 dispensing. And my role is to educate

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- 1 communities on the impact that a business will
- 2 have, teaching communities what a cultivation
- 3 center looks like, how it operates, how the plant
- 4 is manufactured. On the dispensary side, how it
- 5 is administered, oral form, pill form, food,
- 6 vapor, etc. And on the patient side why it
- 7 works.
- 8 So my job is spent networking with
- 9 patient groups, teaching them why cannabis and
- 10 cancer is part of the condition, why those
- 11 conditions are listed, and how that affects them
- 12 specifically. As I'm working in the application
- 13 to focus on the community education substance
- 14 abuse programs and things like that, I am
- 15 utilizing social media and web sites to put that
- 16 education out there.
- 17 I know there are limitations on
- 18 marketing. And my question is related to how
- 19 those limitations affect this process to this
- 20 point until applications are actually handed out,
- 21 until licenses are actually awarded, what the
- 22 marketing stipulations are from an educational
- 23 standpoint to get to patients and physicians so
- 24 they fully understand what this medicine is and

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- 1 how it's going to benefit them?
- 2 MR. MORGAN: Another really important
- 3 question. Certainly our function is not all that
- 4 different of trying to educate communities,
- 5 patients and certainly those interested in being
- 6 applicants or for cultivation centers or
- 7 dispensaries. This is a very critical time for
- 8 educating patients.
- 9 Some of you in the room are working very
- 10 hard to do that all the time, as are we. It's
- 11 been a very short turnaround in terms of
- 12 educating members of the State in terms of what
- 13 this program will be and what people need to know
- 14 and how it could benefit them.
- So to directly answer your question, as
- 16 far as I know, and I'll let Bridget and Ray
- 17 correct me if I'm wrong, but the rules and the
- 18 regulations in the applications don't address
- 19 marketing that occurs prior to a license. In
- 20 terms of patient population we are certainly
- 21 trying to get the word out to as many potential
- 22 eligible patients as possible.
- 23 The second part of your question perhaps,
- 24 and I'm not sure I heard it at the end of it, but

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- 1 what about marketing once you are a licensed
- 2 dispensary or cultivation center. And the rules
- 3 do address that and I'll --
- 4 MR. WATSON: The rule regarding
- 5 advertising is found at 1000.425, and I'm sure
- 6 you're familiar with this but just for the rest
- 7 of the group, cultivation centers may not
- 8 advertise through any public medium, including
- 9 but not limited to newspapers, television, radio,
- 10 or any means designed to market its products to
- 11 the public.
- 12 Cultivation centers may market the
- 13 products directly to registered dispensaries or
- 14 physicians through direct mail, brochures, or
- other means directed solely to the dispensaries
- 16 and not available to the public. So once you
- 17 receive the permit as a cultivation center those
- 18 are the rules. I believe the rules are silent
- 19 with regard to prior to that.
- MR. REDIGER: To leading up to it.
- 21 MS. CARLSON: So similar to as rules are
- 22 Section 1290.455 identifies what a registered
- 23 dispensing organization shall not do. So it's
- 24 really what, what you're prohibited from doing

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- 1 once you're registered. And as Bob had indicated
- 2 correctly that prior to being registered there
- 3 are no prohibitions on advertising. And really
- 4 if you look at A-1, 2 and 3, it's basically you
- 5 shouldn't be advertising near a school or a
- 6 playground on a public transport vehicle or on or
- 7 in a publicly owned or operated property.
- 8 And so really relative to this meeting
- 9 today in the application process we're really
- 10 curious to see, you know, who you're going to be
- 11 advertising to and what that might look like.
- 12 But during this time there aren't any
- 13 prohibitions.
- MR. MORGAN: I would just add on top of
- 15 that too, the majority of the people in this room
- 16 today, from my understanding, are mostly
- 17 predominantly those interested in being an
- 18 applicant for a cultivation center or a
- 19 dispensary. There are some potential patients
- 20 and caregivers as well.
- 21 The success of this program will depend
- 22 on everyone in this room getting the word out to
- 23 those that might be benefitted from participating
- 24 and letting them know about the impact of the

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- 1 rules and the statute, the potential benefits,
- 2 the physician relationship that's necessary and
- 3 then helping those reach this program. So I
- 4 encourage everybody in this room to take that
- 5 ownership on in terms of the State will do
- 6 everything it can to spread the word to potential
- 7 eligible patients and caregivers, but it is a
- 8 pilot program and our success will be measured at
- 9 the end of the program based on how successful
- 10 this is in reaching those who can be benefitted
- 11 by the product.
- MR. REDIGER: And may I make one more
- 13 comment to the group? This is a fundamental
- 14 shift in American culture and American medicine
- 15 as it relates to cannabis and patients. And as
- 16 we learn about it, especially potential
- 17 cultivators, it is essential that the district
- 18 that you're working in fully understands how the
- 19 medicine is processed and why it's effective.
- 20 If you were successful in doing that,
- 21 chances are they'll approve your application, and
- 22 certainly increase the patient list. There are
- 23 two and a half million people in Illinois that
- 24 have rheumatoid arthritis alone, and we have the

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- 1 ability to touch them and help them in ways that
- 2 they have not been helped before. And if your
- 3 focus in your application is on that, I imagine
- 4 you will be successful.
- 5 MR. MORGAN: And also, the State neither
- 6 endorses nor denies anything that was just said
- 7 in the comment.
- 8 MR. WATSON: I would kind of follow-up to
- 9 that though. In the bonus point section there
- 10 are two sections that may be beneficial to an
- 11 applicant who does reach out to the community and
- 12 does that education. One is the Community
- 13 Benefits Plan.
- 14 The applicant may provide the Department
- 15 with a detailed description of any plans the
- 16 applicant has to give back to the local community
- in the Board and cultivation center permit. And
- 18 the one that may be more applicable is the local
- 19 community neighborhood report where the applicant
- 20 may provide comments, concerns or support
- 21 regarding the potential impact of the proposed
- 22 location to the local community and neighborhood.
- 23 So we will be considering the support
- 24 that the applicant is receiving from the local

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- 1 community, and of course that's going to require
- 2 some education on the part of the applicant to
- 3 demonstrate to that community that it's worthy of
- 4 having a permit granted in that area.
- 5 MR. REDIGER: Thank you.
- 6 MS. OBERDORF: Randy Miles.
- 7 MR. MILES: Good morning. Thank you for
- 8 being here. Randy, R-a-n-d-y. Miles, M-i-l-e-s.
- 9 I have two questions. If a company applies for
- 10 cultivation centers in more than one district,
- 11 does that affect the likelihood of being
- 12 successfully chosen in any one district?
- In other words, the group I represent
- 14 imagines that there are so many applications for
- 15 cultivation centers, and if one applies in three
- 16 districts, well, they're a great applicant but
- 17 we're only going to give them one, should that
- 18 applicant be prioritizing his applications to say
- 19 well, if you're only going to give me one I'd
- 20 like to ask for this District first and second or
- 21 third?
- 22 And then my second question is, if an
- 23 applicant decides to hire an out of state
- 24 contractor, a quality vendor, for example, in the

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- 1 kitchen, say in the MIP areas, do the workers in
- 2 that kitchen, can they be employed by the, that
- 3 outside vendor, or do they have to be employed by
- 4 the applicant? And then what is the level of
- 5 disclosure on that applicant?
- 6 MR. MORGAN: I'll take the first --
- 7 MR. MILES: I mean on the contractor, the
- 8 outside vendor you're bringing in.
- 9 MR. MORGAN: For the first question,
- 10 everybody in the room is probably familiar that
- 11 we are allowing up to three licenses for, or
- 12 permits, for successful cultivation centers, and
- 13 up to five dispensary licenses in Illinois.
- 14 We received a lot of feedback as we were
- 15 developing the program and drafting the rules and
- 16 structure of the program in terms of whether to
- 17 have any limits and allow, if we have one
- 18 applicant who is just far, far above everybody
- 19 else, to get all 21 cultivation center permits,
- 20 etc., versus limiting it to just one.
- 21 We considered a lot of those comments but
- 22 its core, our priority was that the State had the
- 23 ability to select an applicant for more than one
- 24 registration if they were just that high of a

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- 1 caliber of an applicant. So in other words, if
- 2 there is somebody who is just head and shoulders
- 3 above everybody else as an applicant they could
- qet up to three cultivation centers and up to
- 5 five registrations for dispensary.
- 6 So we wanted the State to have the
- 7 flexibility based on what we see in the
- 8 applications, but we conversely wanted to limit
- 9 that to protect the competitive nature of the
- 10 market, and that's why we limited it to three and
- 11 five. And then for the second part of the
- 12 question --
- 13 MR. WATSON: I think if you're talking
- 14 about people who are going to be involved in
- 15 production within the facility, I think they're
- 16 going to have to be registered as cultivation
- 17 center agents which is going to require a
- 18 background check, just like any other employee.
- 19 I'm not sure I have an opinion on how you
- 20 want to structure that, but we want to know who's
- 21 going to be handling any of the product in there.
- MR. MILES: Yeah. What I was really
- 23 getting at is, if you hire a vendor, say from
- 24 Colorado, that produces MIP's and they come under

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- 1 an agreement to run your kitchen for you because
- 2 they know it all, have it all, would their
- 3 employees, could they still work for that vendor
- 4 or do they have to work for now the Illinois
- 5 company, the new applicant?
- 6 MR. MORGAN: At minimum, those
- 7 individuals would have to register with those
- 8 Departments as agents.
- 9 MR. MILES: Okay. Thank you.
- 10 MS. OBERDORF: David Hays.
- MR. HAYS: David Hays. D-a-v-i-d.
- 12 H-a-y-s. My question's on section, rule,
- 13 Section 510, the testing. In that section we
- 14 talk about the testing being done at the
- 15 laboratory. In other sections they talk about
- 16 the cannabis being taken to the lab itself. My
- 17 question is, where is it going to be tested?
- 18 MR. MORGAN: While Ray's looking through
- 19 that, I'll take a first stab which is that the
- 20 very nature that we require independent labs, the
- 21 presumption is that those are off site and that
- 22 that testing would be transported. So that's my
- 23 understanding. Ray will soon find this
- 24 provision, but the impression is that, and the

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- 1 implication is that the testing of the product
- 2 will happen off site.
- 3 MR. HAYS: Okay.
- 4 MR. MORGAN: It doesn't mean it couldn't
- 5 also happen on-site. We've heard some feedback
- 6 from those who would like to have on-site, have
- 7 their own labs in-house. There's nothing that
- 8 prohibits that. It does require an independent
- 9 lab test though; is that right, Ray?
- 10 MR. WATSON: The independent lab testing
- 11 is for the purpose of labeling so that the
- 12 patients are getting what they believe they're
- 13 getting. And it's, in the Department of Ag we
- 14 kind of compare it to when we check the labels on
- 15 fertilizer, and we kind of modeled it after that
- 16 program.
- 17 If a farmer is buying fertilizer that's
- 18 got a label on it we can test it in our own lab
- 19 to see if that product that's being delivered is
- 20 consistent with what the label is. We, in this
- 21 case, have an independent lab certify what the
- 22 product contains, whether it's a level of THC or
- 23 CBD's, and then that allows you to label it and
- 24 then the patient can rely on that rather than

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- 1 simply being something you did in your own
- 2 facility. So I believe we intended the testing
- 3 to be at that independent lab. We will not be,
- 4 we'll have our own lab much like we do for
- 5 fertilizers, as I described, where we will be
- 6 random checking to see if the product is
- 7 consistent with those labels.
- 8 MR. HAYS: The second question, please.
- 9 We're talking about the applications being
- 10 submitted in September. I don't know what the Ag
- 11 Department or the other Departments' time frame
- 12 is, but it seems to me that we may be getting
- into winter when these things are awarded and,
- 14 but yet we've got a six-month buildout scale, or
- 15 build out schedule.
- So my question is, are the Departments
- 17 looking at extending that if that happens and the
- 18 permits are awarded in the middle of winter and
- 19 you can't start your construction process?
- 20 MR. MORGAN: Are you asking, which part
- 21 are you asking?
- MR. HAYS: I'm asking if the schedule,
- 23 the buildout schedule, might be extended or if
- 24 you're anticipating that the permitting is going

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- 1 to take into the spring so that won't be a
- 2 problem?
- 3 MR. MORGAN: We would not be changing
- 4 that requirement, though the rules do explicitly
- 5 provide the opportunity for a waiver from the
- 6 Director of the Department of Agriculture, and I
- 7 believe that's one of the specifically mentioned
- 8 sections. But overall we are expecting that the
- 9 applicants are able to stay within that six-month
- 10 timetable.
- MR. HAYS: Okay. Thank you.
- MR. MORGAN: Thanks.
- MS. OBERDORF: Okay. Caprice Sweatt,
- 14 Sweatt.
- MS. SWEATT: Hi, how are you? Hi. My
- 16 name's Caprice Sweatt. C-a-p-r-i-c-e,
- 17 S-w-e-a-t-t. Essentially I have a couple of
- 18 questions. One of my first questions, my big
- 19 concern is, obviously everyone that's here
- 20 looking at applications for a dispensary or
- 21 cultivation, there's a lot on the line
- 22 financially for all of us.
- 23 Most of us are putting every resource we
- 24 have together to do this. One of my concerns is

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- 1 the physicians. Where is their protection? Do
- 2 they have protection? What I'm seeing in
- 3 Illinois is doctors are going to be hesitant to
- 4 write prescriptions, I'm convinced of that.
- 5 And what I'm worried about is the fact
- 6 that the amount of money that we're required to
- 7 put up and what it will take for the start-up of
- 8 these businesses, that if physicians are only
- 9 able or they're scared and won't, and I realize
- 10 that comes in education, but are physicians
- 11 protected in some way? That's one of my
- 12 questions.
- 13 MS. OBERDORF: So I'll start by talking
- 14 about the physicians, and I think that one very
- 15 important distinction, and we purposefully wrote
- 16 both the Act and the rules this way, is that the
- 17 physicians will not be prescribing medical
- 18 cannabis.
- MS. SWEATT: Okay.
- 20 MS. OBERDORF: They will be certifying
- 21 patients saying that they have a debilitating
- 22 medical condition and that they would benefit
- 23 from the use.
- 24 MS. SWEATT: Okay. So it's more of a

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- 1 recommendation then versus an actual
- 2 prescription?
- 3 MS. OBERDORF: That's correct, it is not
- 4 a prescription.
- 5 MS. SWEATT: Okay. All right. I know in
- 6 Colorado in the beginning of their medical
- 7 marijuana start-up there were concerns and
- 8 several doctors lost their license to provide
- 9 medical care, which is unfortunate. Some of them
- 10 deserved it, some didn't.
- But I'm just wondering, is there any
- 12 protection, will the State be looking at the
- 13 physicians' recommendations I guess? I mean, is
- 14 that policed by someone, overseen by your
- 15 Department, or where does that come in?
- 16 MS. OBERDORF: So in terms of the
- 17 physicians, the Department of Public Health, we
- 18 will be reviewing each --
- MS. SWEATT: Okay.
- 20 MS. OBERDORF: -- physician written
- 21 certification. I wouldn't say we'd be policing
- 22 though.
- MS. SWEATT: Okay.
- MS. OBERDORF: All of the physicians will

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- 1 be under the requirements that are given by the
- 2 Illinois Department of Financial and Professional
- 3 Regulation, and that's regardless of whether or
- 4 not they're certifying for the use of medical
- 5 cannabis.
- 6 MS. SWEATT: Okay. Perfect. All right.
- 7 MS. OBERDORF: One more thing.
- 8 MS. SWEATT: Okay.
- 9 MR. MORGAN: The Statute does provide a
- 10 rebuttable presumption for and on behalf of
- 11 physicians --
- MS. SWEATT: Uh-huh.
- 13 MR. MORGAN: -- that they're not subject
- 14 to arrest. I'm just reading from the Statute.
- MS. SWEATT: Right.
- MR. MORGAN: Arrest, prosecution or
- 17 penalty. And that includes any medical
- 18 disciplinary board action. So that's State
- 19 based, of course, --
- MS. SWEATT: Okay.
- 21 MR. MORGAN: -- for a State license.
- MS. SWEATT: Right.
- MR. MORGAN: But there is Statutory
- 24 protection for them --

Page 46 1 MS. SWEATT: Okay. MR. MORGAN: -- as a physician. 3 MS. SWEATT: Okay. Because obviously we have to go hand in hand with this, you know, the 5 medical community and then the entrepreneurs that are taking on the big financial burden that we're 6 going to get this started up. And so that was one concern. 9 And then really briefly, one of the other 10 questions I have is I've heard, and I think I read somewhere, that the dispensaries and 11 12 cultivation centers up towards Cook County, obviously Chicago, they're going to be awarded 13 something like 36 of the licenses; is that 14 correct? And what about the rest of the state? 15 16 Where does that leave everyone else? MS. CARLSON: So the dispensaries were 17 allocated geographically with particular 18 19 attention also on population density. The City 20 of Chicago I believe has 13. Cook County has I 21 think between 10 and 15. Counties outside of 2.2 Cook County but north by 80 have about another 23 20. And then the rest are ISP districts outside 24 of the Chicagoland area, and there's about 20

Page 47 1 there. MS. SWEATT: Okay. 3 MS. CARLSON: So they are looking at geographically and by population density. MS. SWEATT: Okay. All right. Thank you 5 6 very much. I think that answers it. Thank you, guys. I really appreciate your time today. MS. OBERDORF: Andrew Barr I think is 9 what the last name begins. 10 MR. ROSENZWEIG: It's Andrew, Andy, A-n-d-r-e-w. Rosenzweig, R-o-s-e-n-z-w-e-i-g. I 11 12 just have two quick questions. The first one's 13 real easy. When will they start allowing live scan for cultivation in Illinois for 14 15 fingerprinting? MR. MORGAN: You're asking whether or not 16 you can currently go to a live scan vendor if you 17 18 are --19 MR. ROSENZWEIG: They are not allowing it 20 at the moment. We're curious if you know when. MR. MORGAN: We'll address that. We're 21 22 in the process of doing that at the moment in 23 terms of all the agencies having live scan 24 applications. Probably in the next week or two

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- 1 you'll see on our website the documentation
- 2 necessary for an application for dispensary or
- 3 cultivation center that an applicant or board
- 4 member, et cetera, who's going to have to go
- 5 through live scan.
- 6 MR. ROSENZWEIG: Okay. Thank you. My
- 7 second part is in regards to Section 1000.430,
- 8 sub part E, the regarding of transport of
- 9 cannabis. In the application it states name of
- 10 firm contracted to transport and provide security
- 11 of the shipment, but then in the rules it states
- 12 the cultivation center shall staff all transport
- 13 and motor vehicles with a minimum of two
- 14 employees; at least one delivery team member
- 15 shall remain with the motor vehicle at all times.
- 16 That sounds like two different things.
- MR. WATSON: It does.
- 18 MR. MORGAN: I think the intent there was
- 19 that we wanted to, it's less requirement than it
- 20 is if it applies. Certainly the requirement in
- 21 the rule would apply in terms of having the two
- 22 registered agents with transport at all times.
- 23 But we also expect, we expect that some
- 24 applicants will still have contractors maintain

Page 49 1 the transport. MR. ROSENZWEIG: All right. Thank you. 3 MR. MORGAN: So they're not quite the same thing but they're not necessarily 5 inconsistent. I think the second part is not a requirement but the requirement is for having two 6 registered agents transporting. MR. ROSENZWEIG: Okay. Thank you. MR. MORGAN: Thanks. 10 MS. OBERDORF: Frank Hubbell. MR. HUBBELL: Frank Hubbell, F-r-a-n-k, 11 12 H-u-b-b-e-l-l. I'm a Mapleton Village Trustee and a vacant factory next door is being 13 considered as a production site. I'm leaning 14 toward it would be generally beneficial to the 15 village. 16 A background, some background information 17 leading to my question is, I worked for 35 years 18 as a certified addictions counselor in 19 20 Pennsylvania, Indiana, Illinois and Iowa. I 21 taught the subject at the college level and I 22 subsequently do quest lecturing at Bradley in the 23 Sociology and Social Work Department, and I 24 taught the subject for a year at the college

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- 1 level at Teikyo Marycrest University. I saw as a
- 2 clinician over those 35 years probably over 100
- 3 young men who said or vowed in their youth I'll
- 4 never be like dad. Their father had a disease of
- 5 alcoholism and they experienced the hell of that
- 6 situation.
- 7 And the young men that made that vow kept
- 8 their word and they never drank. And along came
- 9 marijuana, and they bought into the pothead
- 10 malarkey it's nature's drug, it's safe, no one
- 11 ever died from it.
- 12 And they had a genetic predisposition
- 13 toward chemical dependency and they became
- 14 hooked, and they were just as hooked as dad was
- 15 hooked on his alcohol. And it was just as
- 16 deleterious and just as destructive in their life
- 17 as the alcohol had been in their father's life.
- 18 And my question is, how is that matter
- 19 being addressed with this, with this legislation
- and program?
- 21 MS. OBERDORF: So one of the ways that
- 22 the Department of Public Health is working on
- 23 educating everyone is through having materials
- 24 that will be available on our website talking

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- 1 about addiction in general both to cannabis
- 2 specifically and also to other prescription
- 3 drugs. We're also requiring physicians when they
- 4 certify patients for the use of cannabis to talk
- 5 with them about the benefits and risks.
- 6 So to go over things such as becoming
- dependent, proper usage, that type of a thing.
- 8 So those are a few of the ways, but it's
- 9 something that was in mind when the Statute
- 10 itself was written and trying to recognize that
- 11 with this medicine as with others there is always
- 12 the potential for abuse.
- 13 MR. MORGAN: Thank you for coming, Mr.
- 14 Hubbell. On top of that, and Laura is absolutely
- 15 right, the, both the Agriculture and DFPR
- 16 applications have bonus points and additional
- 17 credit for those applicants that have a substance
- 18 abuse prevention plan, again, designed
- 19 specifically to that point of addiction in the
- 20 community and the ways in which this program can
- 21 help reduce that.
- MR. HUBBELL: Thank you for that
- 23 information. It helps me with making my final
- 24 decision as to when to support or not support the

Page 52 plant next door. Thank you. MR. MORGAN: Thank you for coming. 3 MS. OBERDORF: Ryan, I think the last name starts with an S. 5 RYAN S.: Pass. MS. OBERDORF: Pass? Eric Sweatt. 6 MR. SWEATT: Good morning. My name is Eric Sweatt. E-r-i-c, S-w-e-a-t-t. And I was 8 9 just, a lot of my questions, a few of them were 10 already answered but I just had this one. I'm just wondering if there's any possibility because 11 12 from what I understand everybody needs to be fingerprinted no later than this Thursday, and 13 then they have 30 days after that to do all their 14 application. 15 16 That's just kind of fast even though this program has been going slow, so I kind of like 17 that but I'm wondering at the same time, for some 18 19 of the places that won't be applying maybe, or if you guys plan on doing any kind of extension? 20 21 MS. OBERDORF: So I'll address the 22 fingerprinting requirements for qualifying 23 patients and their designated caregivers. We do 24 have that fingerprint consent form available now,

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- 1 but there's no closing period. So patients can
- 2 continue to get fingerprinted. We encourage them
- 3 to do so. That form's available. We're happy to
- 4 answer any questions about the process itself,
- 5 but basically you need to take that form to your
- 6 live scan vendor.
- 7 Once they fill in some of their
- 8 information about the facility you're using you
- 9 will submit that form to the Department of Public
- 10 Health with your application, so you're available
- 11 to do that now through whenever you're applying.
- MR. SWEATT: But that's up 'til Thursday
- 13 because we have 30 days, correct? We had to have
- 14 our fingerprints done 30 days prior to the
- 15 application, and the application is due on the
- 16 22nd or something like that, right?
- MS. OBERDORF: So there's open periods
- 18 for the patient and caregiver applications. If
- 19 your last name begins with A through L you may
- 20 apply starting September 2nd through October
- 21 31st.
- MR. SWEATT: Okay.
- MS. OBERDORF: So it's an open
- 24 application period, so you do not have to have

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- 1 your fingerprints completed by that certain date.
- 2 And if you're unable to complete your application
- 3 before then, we'll be accepting applications year
- 4 round beginning January 1st, 2015.
- 5 MR. SWEATT: Okay. All right.
- 6 MS. OBERDORF: And then I'll let them
- 7 speak to the cultivation centers and
- 8 dispensaries.
- 9 MR. SWEATT: Okay.
- 10 MR. WATSON: Okay. I think it's no
- 11 sooner than 30 days before, not at least 30 days
- 12 before.
- 13 MR. SWEATT: Okay. All right.
- MR. WATSON: What we want is to have the
- 15 most recent information possible, so we want that
- 16 application in no more than 30 days prior to
- 17 submitting the application --
- 18 MR. SWEATT: Okay.
- 19 MR. WATSON: -- so we'll have the most
- 20 updated information.
- MR. SWEATT: I also read that you guys
- 22 aren't going to know when you're going to be able
- 23 to make the decisions because you don't know how
- 24 much people, how many people are going to apply.

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- 1 Do you have like a guesstimate or a goal that you
- 2 want to have at least the first person to know
- 3 and then how are we going to know who you chose?
- 4 A two-part question.
- 5 MR. MORGAN: Sir, those are really good
- 6 questions. The first one, you know, we have them
- 7 and I've been saying that it does depend on the
- 8 volume of applications. It really does, in the
- 9 sense that if there's five times as many
- 10 applications, or five times less, it's going to
- 11 take us time to get through those applications.
- 12 That's why we've been targeting early spring
- 13 of 2015 --
- MR. SWEATT: Okay.
- MR. MORGAN: -- to get this program up
- 16 and running as quickly as we can, but it will be
- 17 depending on how many applications we receive or
- 18 dispensaries, and even more so for cultivation
- 19 centers.
- MR. SWEATT: Okay.
- MR. MORGAN: The second part of your
- 22 question is also really important about notifying
- 23 the patients specifically where the dispensaries
- 24 are going to be located.

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- 1 MR. SWEATT: Right.
- MS. OBERDORF: So what we're asking for
- 3 patients to do is on their application they will
- 4 be selecting the zone in which they think they
- 5 will receive cannabis, so Bridget described those
- 6 briefly, but there will be different geographic
- 7 regions. And then once the centers are up and
- 8 running the Department of Public Health will be
- 9 contacting patients so that they may select their
- 10 dispensary.
- 11 MR. SWEATT: Okay.
- 12 MS. OBERDORF: And we will also have a
- 13 form available that patients may change their
- 14 dispensary.
- MR. SWEATT: Okay. Also, you said that
- 16 there was going to be about 20 dispensaries south
- of I-80, and I'm just wondering, knowing all the
- 18 23 other medical marijuana states that are legal,
- 19 in Colorado in particular, they, and it's been
- 20 14 years I believe since they have made it legal,
- 21 especially in the last seven, eight years that
- 22 they have really grown, but my concern is
- 23 wondering if we're going to get 20 down here and
- 24 it's just the beginning. Is there, and when is,

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- 1 are you guys going to say we can allow more
- 2 dispensaries because pretty soon that's going to,
- 3 as more people come and it gets bigger, you're
- 4 going to have to have more dispensaries and
- 5 farms?
- 6 MR. MORGAN: The Statute limited the
- 7 State on, so the law that was passed gives the
- 8 State the ability to issue up to 60 dispensaries
- 9 in Illinois. Because of that limit DFPR and
- 10 Bridget and her team tried to spread those as
- 11 geographically, based on population, as we could,
- 12 to limit the distance any single individual or
- 13 caretaker would have to travel.
- 14 60, of course, is still a limit. We are
- 15 a larger state. But any discussions about
- 16 expanding the dispensary numbers or cultivation
- 17 center numbers would come through legislation --
- 18 MR. SWEATT: All right.
- 19 MR. MORGAN: -- so we'd refer you to the
- 20 Legislature.
- 21 MR. SWEATT: Okay. All right. Good
- 22 enough. Thank you very much.
- MR. MORGAN: Thank you.
- MS. OBERDORF: Marie Dancu.

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- 1 MS. DANCU: Hi. My name is Marie Dancu.
- 2 M-a-r-i-e, D-a-n-c-u. Okay. I just have two
- 3 really quick questions. One is, if you could
- 4 define further who is considered a producer
- 5 backer, particularly in the indirect financial
- 6 interest? Direct financial interest is pretty
- 7 explanatory.
- 8 MR. WATSON: Well, I guess the easiest is
- 9 just simply go to the rules. Producer backer
- 10 means any person, including any legal entity with
- 11 a direct or indirect financial interest in the
- 12 applicant. So we're going to want to know who
- 13 stands to gain from this operation.
- 14 Is there someone in the background that
- 15 we may not be, or that we may be concerned with
- 16 their background. With their background. Maybe
- 17 they have a criminal background. Maybe they have
- 18 some other concerns that we may have. We want to
- 19 know who they are, so.
- 20 MS. DANCU: As far as the indirect
- 21 financial interest, is that somebody with a
- 22 compensation agreement? Is that somebody who
- 23 you're, a fiduciary who you're contracted with?
- 24 Can you define the indirect interest a little

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- 1 further?
- 2 MR. WATSON: I don't think I'm going to
- 3 try to be too specific. It, again, let's err on
- 4 the side of disclosing as much as you can, and in
- 5 those cases I would disclose if I was you. But,
- 6 again, we don't want to have someone disqualified
- 7 because we find that there's someone that has
- 8 not, that there is, has an interest and there has
- 9 been no disclosure.
- 10 We may, we may disqualify on that basis
- 11 so, so I would, I would encourage as full a
- 12 disclosure as possible because we want to know as
- 13 much as we can about the people that stand to
- 14 gain.
- MS. DANCU: Will there be a limit to the
- 16 number of pages that you'll allow for this
- 17 application? Yeah.
- 18 MR. MORGAN: So we will be providing more
- 19 information in the next few weeks about exactly
- 20 what the application will require in terms of
- 21 mechanics, such as page limits, what has to be
- 22 mailed in versus what could be uploaded, done
- 23 online, sent in electronically. So those are
- 24 things we're going to be providing more

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- 1 clarification for in the coming weeks.
- 2 MS. DANCU: Okay. My last question has
- 3 to do with Section 1000.100, item C-22. It talks
- 4 about that you have to provide documentation
- 5 acceptable to the Department. That pretty much
- 6 indemnifies the State. Is that the surety bond
- 7 you're talking about or is this additional proof
- 8 of insurance that we have to provide?
- 9 MR. WATSON: I'm thinking I've got it.
- 10 MS. DANCU: I'm thinking of like --
- MR. WATSON: Oh, no. I'm sorry.
- 12 MS. DANCU: I'm looking at the JCAR
- 13 rules.
- MR. WATSON: I think you're, are you
- 15 looking, what was it, D-22?
- MS. DANCU: Yeah.
- MR. WATSON: No. It's, it's D-22.
- 18 MS. DANCU: Okay. I'm sorry.
- 19 MR. WATSON: Documentation acceptable to
- 20 the Department that the individual or entity
- 21 filing the application will be able to obtain
- 22 insurance sufficient to indemnify and hold
- 23 harmless the State and its officers and employees
- 24 as required in Section 1000.50B 4B. So we're

Page 61 looking for some sort of commitment from an insurance company that you would be able to obtain that insurance. MS. DANCU: That's in addition to the 5 surety bond? MR. WATSON: Yes. MS. DANCU: Okay. Is there any dollar limitation on that? Or, I mean, what is the 9 amount that holds that you, officers --10 MR. WATSON: There's nothing in the rules --11 12 MS. DANCU: -- holds harmless? 13 MR. WATSON: There's nothing in the rule 14 specifying the dollar amount, and perhaps that's 15 something we should have addressed. But let's, why don't we address that in frequently asked 16 questions? 17 MS. DANCU: That would be wonderful. 18 19 Thank you so much. 20 MR. MORGAN: Thanks. 21 MS. OBERDORF: Terry Blair, Jr. 22 MR. BLAIR: Hello. I'm going to be a 23 patient, and my first name's Terry. T-e-r-ry.

Fax: 314.644.1334

Last name Blair, B-l-a-i-r. I'm a junior. My

24

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- 1 question is, I found everything on the website
- 2 that specified on the 2nd I was, my last name
- 3 starts with a B, I can start applying. There's a
- 4 certification letter, certification form that
- 5 goes to your doctor which he mails off.
- Now, the other, the other one for the
- 7 application itself, is that going to be a mail-in
- 8 or is it going to be actually online where you
- 9 can forward it online?
- 10 MS. OBERDORF: So for the patient
- 11 application you can do either one. We'll have an
- 12 online application and you may also mail in the
- 13 application. It's your choice.
- MR. BLAIR: Okay. And then the next
- 15 quick question is, for the process for the
- 16 fingerprinting and the background check, is that
- 17 all going to be, will you be able to know where
- 18 to go to get this done at?
- 19 MS. OBERDORF: Yes. So for
- 20 fingerprinting, in the patient application
- 21 there's actually a link to a website and it takes
- 22 you over to the Department of Financial and
- 23 Professional Regulation and there's a list of
- 24 live scan vendors.

Page 63 MR. BLAIR: So that will, that will be on 1 the --3 MS. OBERDORF: On the patient 4 application. 5 MR. BLAIR: That you bring up when it's, 6 it will specify all that stuff on there? MS. OBERDORF: Yes, that's correct. It will specify where you may go to get 9 fingerprinting done. 10 MR. BLAIR: Okay. MS. OBERDORF: And so what it will do is 11 12 it will link you to a different website, and then 13 on that website it will have kind of by county, geographically all the different places you may 14 15 go to get fingerprinted. And so we're just encouraging you to call before you go just to 16 make sure, you know, they're open and etc. 17 MR. BLAIR: To make sure you're not 18 driving all the way there and there's, because 19 20 they may have some different hours? 21 MS. OBERDORF: Correct. And then there's 22 a form that you bring with you which is on our 23 website. 24 MR. BLAIR: It's on the website?

Page 64 1 MS. OBERDORF: It's a fingerprint --MR. BLAIR: You just print up and you 3 just take it with you and everything? MS. OBERDORF: Correct. 5 MR. BLAIR: One more quick one. The doctor-wise that's prescribing you this, okay, 6 now, the doctor gives you the certification that says what you have and everything. Okay. Now, 8 9 is it your job to go find another doctor that 10 will prescribe that, the medical marijuana to you? Is that how that works? 11 12 Now, is there a list of doctors that will be available for you to go make appointments to 13 go see, or what's actually the process on that? 14 MS. OBERDORF: So for the physician 15 written certification, all you need to do is take 16 that physician form to your current treating 17 physician and they will certify you as having 18 your debilitating medical condition, and also 19 20 that you would benefit from medical cannabis. 21 And from there you don't need any 22 additional physician certification. When it 23 comes to actually receiving the cannabis, you'll 24 be going to the dispensaries.

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- 1 MR. BLAIR: Okay.
- 2 MS. OBERDORF: And the dispensaries will
- B be providing that to you. They'll also be able
- 4 to educate you on different strains, dosage, that
- 5 type of a thing.
- 6 MR. BLAIR: Okay. So let me make it real
- 7 quick here. So the doctor gives certification.
- 8 He mails that off then. So then he can, the
- 9 doctor actually prescribes you that or does,
- 10 that's what my question is. Does another doctor
- 11 have to prescribe that to you?
- MS. OBERDORF: So no one prescribes the
- 13 medical cannabis. All we need is a --
- MR. BLAIR: Oh, it's certification.
- MS. OBERDORF: -- certification.
- 16 Correct. Yes. So that's the only physician
- 17 requirement, that one form.
- 18 MR. BLAIR: So when it says you can have
- 19 up to so much, that is pretty much how much you
- 20 can actually go get at the dispensary, is that
- 21 what that is?
- MS. OBERDORF: That's correct.
- MR. BLAIR: Thank you.
- MS. OBERDORF: So normally it's two and a

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- 1 half ounces every 14 days. And if your physician
- 2 thinks you need more then there's a specific
- 3 section where they can write in the amount.
- MR. BLAIR: So right now for me, just
- 5 wait until September 2nd to get the process
- 6 going?
- 7 MS. OBERDORF: That's correct, yes.
- 8 Beginning September 2nd because you have a last
- 9 name with B you'll be able to apply.
- MR. BLAIR: Thank you, all.
- MR. MORGAN: Thank you.
- MS. OBERDORF: Thank you.
- MS. CARLSON: Thank you.
- MR. MORGAN: Also, for any other patients
- 15 who are interested, or people that are assisting
- 16 patients, there's going to be a toll free number
- 17 through the Department of Public Health and also
- 18 we'll be fielding emails, phone calls, letters,
- 19 answering as much information, so anybody who at
- 20 any point has any questions, DPH will be ready to
- 21 answer those.
- MS. OBERDORF: And this is also the time
- 23 for me to point out, I should have started to
- 24 tell you about Tina sitting over there. She'll

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- 1 be helping, she's a nurse. She'll be managing
- 2 our registry, so we're also both more than happy
- 3 to talk to anyone. Like Bob said, there's a lot
- 4 of ways to get in touch with us. Patricia
- 5 Spencer? Patricia Spencer? Okay. Michael
- 6 Henson?
- 7 MR. HENSON: I'll pass for now.
- 8 MS. OBERDORF: Reverend Kay Berry.
- 9 Reverend Kay Berry? Ryan Deemer?
- 10 MR. DEEMER: Hello. Ryan Deemer.
- 11 R-y-a-n, D-e-e-m-e-r. We've heard some
- 12 discussions, and possibly even from one of our
- 13 local State reps, that there's going to be a
- 14 change to the distance requirement of where the
- 15 cultivation centers and dispensaries need to be
- 16 as far as from residential areas or whatnot. Is
- 17 there any truth to that, or is it still going to
- 18 be the 2500 feet for cultivation centers?
- 19 MR. MORGAN: There have been a number of
- 20 attempts in the Legislature to modify the
- 21 distance requirements of cultivation centers and
- 22 dispensaries. None of those Legislative
- 23 initiatives were successful. There was an
- 24 attempt to veto session a year ago in the winter

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- 1 and also again this spring of 2014. There are
- 2 ongoing conversations about that. At this point
- 3 we are moving forward and operating under the law
- 4 as written.
- 5 MR. DEEMER: Okay.
- 6 MR. MORGAN: But I do think there's
- 7 continued interest to see how this plays out in
- 8 terms of the distance requirements.
- 9 MR. DEEMER: So there's, you need to have
- 10 a building that's going to be 2500 feet? No, no
- 11 backup plan for anywhere closer? Because we've
- 12 had buildings in other cities that don't fit the
- 13 requirements, but the local government wants to
- 14 be part of it, but they don't have anything?
- MR. MORGAN: Right. Given that the
- 16 Legislature won't reconvene --
- 17 MR. DEEMER: Okay.
- 18 MR. MORGAN: -- until November for veto
- 19 session, you should definitely operate under the
- 20 current law.
- MR. DEEMER: Okay. Thank you.
- MR. MORGAN: Thank you.
- MS. OBERDORF: David Iter, or Itrek?
- MR. ITER: I'll pass.

Page 69 1 MS. OBERDORF: Pat Reinbacher? MS. REINBACHER: I'm going to try not to 3 touch this microphone, I'm not mechanically inclined, okay? We've had issues with this. 5 MS. OBERDORF: Okay. MS. REINBACHER: My name is Patricia 6 Reinbacher. That's P-a-t-r-i-c-i-a. MR. WATSON: Can you speak into the 8 9 microphone? 10 MS. REINBACHER: Patricia, P-a-t-r-i-c-i-a. And Reinbacher, 11 12 R-e-i-n-b-a-c-h-e-r. My big concern is zoning. I have the map of where they're trying to locate, 13 14 and I'll hand this up so you can see. See the 15 woods? See the Department of Natural Resources? 16 See the homes below where the proposed cannabis processing center is going to be? 17 18 And all that water flows directly down to Route 26 through our property into the Illinois 19 20 River. So we're concerned with the wastewater. 21 We don't know what the topog -- I don't know if you put it into, in your mind, of where these 22 23 locations are going to be, how the topo is. You 24 know, my main concern is who's going to be

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- 1 concerned about that. If they're going to plan
- 2 on putting up a 55,000 square foot building,
- 3 where is that runoff going to go? You know, we
- 4 have people here that are trying to organic
- 5 farming. If you took it right out to this
- 6 location it's definitely not a location for this
- 7 plant.
- But yet, your zoning ordinance, your
- 9 zoning right now states it could go there, but no
- 10 one wants it there. So that's my one question,
- 11 what we can do about that, because we're ruining
- 12 our agricultural area there for our farmers.
- 13 MR. MORGAN: Obviously, everyone in the
- 14 room is able to see the map. It is a satellite
- 15 image of Marshall County in --
- MS. REINBACHER: Lacon.
- 17 MR. MORGAN: -- Lacon Township. The
- 18 question of runoff, it's a good one. It's one
- 19 we've considered. These are agricultural-type
- 20 facilities. There are, generally speaking, the
- 21 zoning requirements are local
- 22 municipality-specific.
- 23 So any new farming industry, even if it
- 24 were not medical cannabis, would still be subject

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- 1 to both State and local requirements for runoff,
- 2 environmental impact, any other number of things
- 3 that Ray and the Department of Agriculture and
- 4 the Department of Natural Resources, Illinois
- 5 EPA, a number of other agencies that would be
- 6 involved.
- 7 That is one of the reasons why we added
- 8 environmental plans in the bonus points for those
- 9 that are coming up with creative ways and
- 10 successful, potential ways to reduce the impact
- 11 on the environment.
- 12 MR. WATSON: Part of the application for
- 13 the cultivation plant talks about disposal of
- 14 waste materials, and that would certainly include
- any wastewater as well because we're going to
- 16 want to know how that's going to be handled, so I
- don't know if that answers your question but
- 18 we're certainly, certainly going to want to know
- 19 about that in the application. And there's also
- 20 going to be a water flow diagram that they'll be
- 21 including, so --
- MS. REINBACHER: See, at this point we
- 23 have many ravines there, so when we have high
- 24 rain it comes, it pours through everybody's

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- 1 property and we have, the ravine starts
- 2 collapsing, and this is an issue with that. You
- 3 know, a 55,000 square foot building, not counting
- 4 what they're going to put on the ground in
- 5 asphalt and concrete, who's doing the, who's
- 6 doing the storm water calculations on this? Is
- 7 that required?
- 8 MR. WATSON: So what you're talking about
- 9 is, is you're concerned not so much with the
- 10 wastewater from the production but the
- 11 displacement of the water by construction of the
- 12 building itself?
- MS. REINBACHER: Well, it's both, sir.
- MR. WATSON: Okay.
- MS. REINBACHER: Because --
- MR. WATSON: So --
- 17 MS. REINBACHER: Excuse me. Because
- 18 right now we don't have, internet service is iffy
- 19 out there. So when you're talking security, you
- 20 know, you're talking a small little department
- 21 here, maybe two police officers. We're concerned
- 22 about that, and we're concerned about who's going
- 23 to take care of our property when we have
- 24 somebody else coming through our land to get up

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- 1 there and do something there? You know, it's a
- 2 scary thing here for us.
- 3 MR. WATSON: Is there zoning in that
- 4 area?
- 5 MS. REINBACHER: We have, it's ag zoning,
- 6 okay? And I understand that, and they're saying
- 7 all this is going to go under agriculture. To
- 8 me, and to anybody else who lives in Lacon, we
- 9 consider this processing or manufacturing. It
- 10 should have gone into a commercial zone, not
- 11 here.
- 12 And if you have time today I wish you'd
- 13 take a ride out there and go on that road and see
- 14 what's there, and it's just not the location for
- 15 this.
- MR. WATSON: Are they going through a
- 17 process before, with the County Board?
- 18 MS. REINBACHER: Yes. They're trying to
- 19 do a special use permit here.
- MR. WATSON: Okay.
- MS. REINBACHER: And it's not --
- MR. WATSON: And I assume you'll have an
- 23 opportunity to speak there?
- MS. REINBACHER: We will.

Page 74 1 MR. WATSON: Okay. MS. REINBACHER: But still, you know. 3 MR. MORGAN: The rules and the way that we have structured this specifically maintains 5 zoning jurisdiction for the local municipalities. Every community is different. Every community 6 has different ideas of the appropriate locations for these, and also the appropriate way to 8 incorporate this into the community. 9 10 And I think the issues you're raising are important ones that local municipalities are 11 12 considering right now and I think your voice would be important for them to hear. 13 MS. REINBACHER: Well, we have two out of 14 seven Board members approved it and they think 15 16 it's wonderful. They sent letters out already so, and we didn't even have our special use 17 18 permit meeting yet, so they're pretty well set in 19 stone in what they're doing. That's why I'm 20 here. So it's like what else can we do to try to 21 stop that? 2.2 MR. MORGAN: Yeah. I don't, we wouldn't 23 comment on a specific town or county's approach 24 to this in terms of zoning, but I think you're

Page 75 pursuing the process of participating here, but more importantly with your local community the way it's designed to. 3 MS. REINBACHER: Uh-huh. Thank you. MR. MORGAN: Thank you. MS. OBERDORF: Dan Linn. MR. LINN: First name Dan, D-a-n. Last name Linn, L-i-n-n. Thank you all for being here 9 and putting on these two halls. I'll just ask 10 one quick question, I know there's other people that have questions. On the FAQ it says it's 11 12 going to release stats for how many people apply 13 for dispensaries and cultivation centers. What is the timeline on the releasing of 14 that data? And then will there also be 15 16 statistics on how many patients applied? MR. MORGAN: That's a good question. We 17 haven't really sorted specifically out, sorted 18 19 out specifically when we would provide, and 20 precisely what we'd provide. Part of the 21 question is we don't want to provide information 2.2 until the application window closes. 23 At that point I envision we would provide 24 rough numbers within the different regions that

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- 1 in terms of applications we do receive for the
- 2 patients. Again, it's going to depend on, we
- 3 have a window of two months for the first wave.
- 4 I imagine it will probably ramp up September
- 5 going into October.
- 6 So we'll be trying to provide as much
- 7 information as we can as we find out exactly who
- 8 and how many are applying for those respective
- 9 areas. So I think it's going to be as we go is
- 10 the best answer I can give you right now.
- MR. LINN: Okay. As long as it's
- 12 available so that we can make the pilot program
- 13 permanent. Thank you for your time.
- 14 MR. MORGAN: Well, I also think the
- 15 Statute requires us to provide a report to the
- 16 General Assembly every September that lists the
- 17 number of patients that apply as well as the
- 18 number of applicants for the respective licenses,
- 19 so that is something we will be providing at
- 20 least annually. I think we fully expect it to be
- 21 much more frequently than that.
- MR. LINN: Okay. Thank you.
- MR. MORGAN: Thanks.
- MS. OBERDORF: Kenyata Beverly?

| | F | Page 77 |
|----|--|---------|
| 1 | MS. BEVERLY: I'll waive. | |
| 2 | MS. OBERDORF: Scott Sollenger? | |
| 3 | MR. SOLLENGER: Pass. | |
| 4 | MS. OBERDORF: Guy Beauregard. | |
| 5 | MR. BEAUREGARD: Beauregard. | |
| 6 | MS. OBERDORF: Beauregard. | |
| 7 | MR. BEAUREGARD: Hi. Guy Beauregard. | |
| 8 | It's G-u-y, B-e-a-u-r-e-g-a-r-d, with Herbal | |
| 9 | Remedies, Adams County. Hi. Thank you for | |
| 10 | holding this. My question, we're applying for a | |
| 11 | cultivation center and a dispensary, and the | |
| 12 | question we're trying to put together are bylaws | |
| 13 | and we want to get some clarity on a few of the | |
| 14 | regulations. | |
| 15 | The first one had to do with agents. We | |
| 16 | didn't see anything about the timeline for | |
| 17 | agents. Could we enter application, writing it | |
| 18 | up? Would we, at what point can we apply for the | |
| 19 | agent in charge? Is it before the application | |
| 20 | process? After? Can we get certified before? | |
| 21 | The second part of the question is, with | |
| 22 | regards to testing, I think it's 510 or 500, it | |
| 23 | says that we're not supposed to sample the | |
| 24 | material, or have the material sampled by the | |

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- 1 approved lab prior to natural processing. And we
- 2 didn't know whether that meant drying or curing
- 3 or possibly trimming. At what point do we have
- 4 to request the sampling be done?
- 5 MS. CARLSON: So during the application
- 6 phase we request resumes and information on all
- 7 principal officers. And we also are requesting a
- 8 resume and information on your agent in charge.
- 9 Any of the dispensary agents, just your employees
- 10 that would be working at a registered dispensary
- 11 are not, it's not required now, and fingerprint
- 12 checks are not required now.
- Just starting out during the application
- 14 phase we want to know principal officers and
- 15 agents are really the persons who have the
- 16 day-to-day oversight of your dispensary.
- MR. BEAUREGARD: Okay. Thank you.
- MS. CARLSON: Sure.
- MR. WATSON: And I think what you're
- 20 referring to with regard to the testing is 510A.
- MR. BEAUREGARD: Okay.
- MR. WATSON: Immediately prior to
- 23 manufacturing or natural processing of any
- 24 cannabis or cannabis infused product or packaging

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- 1 cannabis for sale to a dispensary, each batch
- 2 must be made available to cultivation centers or
- 3 employees of the approved laboratory to select a
- 4 random sample which would be tested. So that
- 5 would mean once it's ready, once you've harvested
- 6 it, and before you begin processing.
- 7 MR. BEAUREGARD: But the one line that I
- 8 was concerned about was the natural processing.
- 9 If I cut the plant, that's an unnatural act. If
- 10 I dry it that's a natural act. If I grind it
- 11 that would, I would consider that certainly
- 12 before I package it in terms of when I would
- 13 request the testing.
- MR. WATSON: The definition of natural
- 15 processing, we'll get back to that. We tried to
- 16 cover everything so.
- MR. BEAUREGARD: Yeah. Sure. Somebody
- 18 might have missed that detail.
- 19 MR. WATSON: Yeah. Natural processing or
- 20 naturally produced means the preparation or
- 21 harvesting of cannabis without significantly
- 22 changing its physical form. And back in the
- 23 testing section it talks about prior to
- 24 packaging. So I guess I would be, for the

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- 1 Smoke-all (phonetic) product that you're going to
- 2 be packaging and shipping off to the dispensary
- 3 for smoking, it certainly has to be made
- 4 available for testing prior to the packaging. So
- 5 I wouldn't be too concerned about it. I think
- 6 that's something that we can address once you
- 7 begin, begin the production.
- 8 MR. BEAUREGARD: Uh-huh.
- 9 MR. WATSON: We're going to have our
- 10 inspectors in about once a week, and so you'll
- 11 have a lot of contact with us --
- MR. BEAUREGARD: Okay.
- MR. WATSON: -- about steps like this.
- 14 And since this is a pilot project, you know,
- 15 things, things could evolve as we go along. I
- 16 mean, we're going to run into bumps in the road,
- 17 things that we didn't anticipate. But once we
- 18 get to select through the selection process and
- 19 we have people in production, we're, the
- 20 Department's going to be working with those
- 21 people to make them as successful as possible
- 22 trying to get through this process. We're all
- 23 learning as we're going along, so.
- MR. BEAUREGARD: Okay. That will help me

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- 1 do the application for the cultivation center.
- 2 The next part, if I have a little bit left of the
- 3 three minutes, I'm a little concerned about the
- 4 testing lab, knowing that these independent
- 5 testing labs have to come to our location. And I
- 6 looked on the FAQ site, I didn't see anything
- 7 about applications being available for these
- 8 independent labs.
- 9 I could see where we would start out we
- 10 have 20 growers, one centralized department of Ag
- 11 lab, and everyone screaming for testing and there
- 12 might be a couple week lag time. Is there any
- way that's being addressed?
- MR. WATSON: We're working on it.
- MR. BEAUREGARD: Okay. I have concerns
- 16 about having a back load of 500 pounds of
- 17 cannabis and possibly getting in trouble with
- 18 that, but thank you for seeing it and addressing
- 19 it.
- 20 MR. MORGAN: That is a question that came
- 21 up last week and that is something that is on our
- 22 to do list for the Department of Agriculture in
- 23 terms of providing more clarification and
- 24 guidance in applications for those that are

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- 1 interested in being an independent lab. We
- 2 appreciate the comment of the importance of
- 3 having independent labs available prior and long
- 4 prior to the initial start date.
- 5 MR. BEAUREGARD: And, if possible, if
- 6 there's any way to include the testing procedure
- 7 we're going to have an in-house controlled
- 8 processing lab and make sure our HPLC will match
- 9 the requestor required HPLC process. Does that
- 10 make sense? Is that something to include --
- 11 MR. MORGAN: I'm not sure we would get to
- 12 that type of specificity, but that's something we
- 13 can consider.
- MR. BEAUREGARD: If at some point that
- 15 could be made available I'd be very interested in
- 16 making sure our numbers match your numbers and
- 17 that we're controlling it on the same basis.
- 18 Thank you very much for your time.
- 19 MR. MORGAN: Thank you.
- MS. OBERDORF: Neil McQueeney?
- MR. MCQUEENEY: I have no questions.
- MR. MORGAN: I want to thank everybody
- 23 for waiving and passing if they have already
- 24 asked questions at the previous hearing. At this

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- 1 point we've got through everybody who either
- 2 passed or who has asked their question and signed
- 3 out indicating they wanted to ask. So why don't
- 4 we take a five-minute break at this point and
- 5 come back in and we will go back again through
- 6 those that passed.
- 7 And, also, if anybody who hasn't signed
- 8 up, please sign up out front if you do have any
- 9 questions you want to ask.
- 10 (Break taken at this time.)
- 11 MR. MORGAN: All right. We'll just come
- 12 back together here. Just do a time check, we are
- 13 at 10 minutes to 1:00. At this point we're going
- 14 to try and wrap it up by about 1:30 for
- 15 everybody. I think everyone's got a late lunch
- 16 in mind. There's some fine local establishments
- 17 that we could all visit.
- 18 Again, we appreciate everybody who was
- 19 very patient and helpful by allowing those who
- 20 had not had a chance to speak to do so. At this
- 21 point we'll go through again those that passed
- 22 and we'll just take what comes and we'll try and
- 23 wrap everything up by 1:30.
- MS. OBERDORF: Robert Spencer? Jeremy

Page 84 Segabouch? Danny Highlander? 1 MR. HIGHLANDER: Pass. 3 MS. OBERDORF: Rick Ketley? Steve Hall? MR. HALL: Pass. 5 MR. MORGAN: Like I said, we'll try to 6 wrap up by 1:00 here. MS. OBERDORF: Roger Klemmer? David Iter? MR. ITTEL: Ittel. 10 MS. OBERDORF: Ittel. MR. ITTEL: I was going to keep it to 11 12 one, but since we're moving right along maybe 13 two. 14 MR. MORGAN: That's fine. 15 MR. ITTEL: All right. It's David, D-a-v-i-d. Ittel, I-t-t-e-l. And this is about 16 the Department of Ag Administrative Rules at the 17 very end, specifically EPA registered things used 18 either as a fungicide or an insecticide. And in 19 20 some cases some of your, the items on there are 21 multiple use and in some cases are used in a 22 horticultural way that has nothing to do with 23 pest control or disease control. 24 So if you have a product that's EPA

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- 1 registered and you have the same product that's
- 2 not, and you're following the labels on that, is
- 3 that going to be okay? I can give you an
- 4 example.
- 5 MR. MORGAN: Yeah, go ahead, give an
- 6 example.
- 7 MR. ITTEL: Monopotassium phosphate,
- 8 under M at the very end.
- 9 MR. WATSON: Okay.
- 10 MR. ITTEL: That's a fertilizer. In the
- 11 case that you're referring to it there it's a
- 12 fungicide. But there's another use as a buffer
- 13 to hold pH within solution, so it has multiple
- 14 uses in cultivation, and as a fertilizer it's
- 15 huge.
- So if it is listed for the vegetative
- 17 use, I can see where you wouldn't be able to use
- 18 the EPA registered version later, but you
- 19 certainly should be allowed to use a non EPA
- 20 registered use during flowering.
- MR. WATSON: The, one of the main
- 22 concerns we've had with this whole pesticide area
- 23 is that there are no approved uses for any
- 24 chemicals on marijuana because --

Page 86 MR. ITTEL: I have one. 1 MR. WATSON: Okay. I'm sure you do. But 3 marijuana, as we all know, --MR. ITTEL: Yeah. 5 MR. WATSON: -- at Federal, is a 6 Federally illegal product, so we don't have USDA approval --MR. ITTEL: Uh-huh. MR. WATSON: -- for the use of any of 10 these. So we have had to come up with this list based upon, and I believe we based it upon uses 11 12 that are being made in the State of Washington. 13 MR. ITTEL: All right. 14 MR. WATSON: We are relying on our 15 scientific people here --16 MR. ITTEL: Uh-huh. 17 MR. WATSON: -- to give us this list, and right now the Rules are very specific as to what 18 these individual items can be used for. 19 20 MR. ITTEL: Uh-huh. 21 MR. WATSON: And I would recommend 22 strongly staying within the Rules. 23 MR. ITTEL: Well, I would think that you 24 would be staying within the Rules as long as you

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- 1 don't use the EPA registered product and you're
- 2 not trying to control a disease or a pest.
- 3 You're just trying to feed the plants, because
- 4 monopotassium phosphate is a core ingredient for
- 5 fertilizer.
- 6 MR. WATSON: Well, as I stated in
- 7 Collinsville, we are looking for people to give
- 8 us their cultivation plan, and they are free to
- 9 give us whatever their plan is. And the Rules
- 10 are out there. We can read them. If you
- 11 disagree with the Rules, then that's something
- 12 that we can address and we can perhaps change
- 13 things later on with regard to individual
- 14 items --
- MR. ITTEL: Okay.
- 16 MR. WATSON: -- and individual products.
- 17 But for right now this, these are the uses that
- 18 they will be approved for, and we're not going to
- 19 be changing those. If we do it's going to be by
- 20 way of the administrative process --
- 21 MR. ITTEL: All right.
- 22 MR. WATSON: -- for rule making. And we
- 23 frankly, at the beginning there was strong
- 24 discussion about not allowing any pesticide

Page 88 1 use --MR. ITTEL: Uh-huh. MR. WATSON: -- because there are no pesticides approved for use on marijuana for the reason I discussed. MR. ITTEL: Industrial hemp there are some. MR. WATSON: This is not industrial hemp however. 10 MR. ITTEL: Well, it's still cannabis sativa so, you know, it's --11 12 MR. WATSON: Well, we're operating under 13 the Rules --14 MR. ITTEL: Yeah. 15 MR. WATSON: -- that we believe apply. 16 MR. ITTEL: That's fine. 17 MR. WATSON: And so if we were going to 18 make changes to the rules there is a process to do that, but these are the chemicals and the 19 20 pesticides that we are going to allow for the 21 specific uses as listed. If your plan involves 22 using them in a different manner, that's 23 something that we will be taking into account 24 when we're scoring. So I would be very careful

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- 1 about making a plan that goes outside the rules.
- 2 You may disagree with the rules but they're
- 3 there, and we're going to, we're going to abide
- 4 by them.
- 5 MR. ITTEL: The problem with that is that
- 6 on a fertilizer level there are very few
- 7 fertilizers that don't use that, especially in
- 8 hydroponics. It's a core ingredient.
- 9 MR. MORGAN: Yeah. I mean, I think Ray
- 10 did a great job of answering that question. And
- 11 given neither of us are scientists I think our
- 12 rules are going to stand as they are. There is
- 13 an opportunity to continue to improve.
- 14 MR. ITTEL: Should I go on to my second
- 15 question or?
- MR. MORGAN: Oh, sure.
- 17 MR. ITTEL: Okay. This is more about the
- 18 waste processing. And there is, again with the
- 19 Administrative Rules a 50 percent mixing clause
- 20 in there. If it is composted on-site and reused
- 21 on-site as either incorporated into the potting
- 22 mix or put on as a top dress, would it still fall
- 23 under the 50 percent or can it, because it's not
- 24 leaving the facility being used as just a

Page 90 composted form? 1 MR. MORGAN: I do believe we received that in writing in an email. I'm not sure if it was from you or another requester. So that's 5 something we're going to be looking to address in 6 FAO --MR. ITTEL: Okay. MR. MORGAN: -- because that's not covered in the rules, so that's a question we'll 10 look at. MR. ITTEL: All right. Well, thank you. 11 12 MR. MORGAN: Thank you. 13 MS. OBERDORF: The organization Green 14 Thumb? Ryan S. 15 MR. SUMA: Hi. Ryan Suma. The first 16 name R-y-a-n. The last name is Suma, S-u-m-a. As you discussed, the 2500 feet was a challenge, 17 18 especially on the cultivation side. What we've 19 run into is property owners that if they have a 20 building that suits the zoning requirement and 21 the distances, it's in their best interests to 2.2 pick as many horses in the race, so to speak.

Fax: 314.644.1334

So say there's a building in zone seven,

I want to give options to as many groups as we

23

24

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- 1 can. Will buildings with multiple options for
- 2 multiple groups, will that be looked down upon by
- 3 the powers that be during the process or?
- MR. WATSON: We actually had that
- 5 question come up from a municipality. And what
- 6 we told them was that we will be accepting
- 7 applications for the same location as long as
- 8 someone can demonstrate that they do have an
- 9 option on that property and that they will be
- 10 able to use it if they bring in the permit.
- 11 We will be considering that. I don't
- 12 believe we're going to be considering it
- 13 negatively if there are others, but we're going
- 14 to be looking at each individual application to
- 15 see if they have access to a facility where they
- 16 can make this product, and if that facility is
- 17 the best one out of the various applications we
- 18 receive.
- 19 And when you have say four or five people
- 20 with options on the same facility, then obviously
- 21 how they construct that facility or how they
- 22 finish it out with a security plan and with the
- 23 processing, we'll be looking very heavily towards
- 24 those kind of points to differentiate the

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- 1 applications. But no, we don't have any problem
- 2 with the multiple applicants with the same
- 3 facility.
- 4 MR. SUMA: Do you guys have any
- 5 consideration, say if there's five groups and one
- 6 wins and there's four bad losers and they all sue
- 7 because they think they have rights to that
- 8 building? Has there been any thought to that?
- 9 MR. WATSON: We would hope that they
- 10 don't sue. Well, you know, this is a challenge
- 11 that any time you have a selection process like
- 12 this there's going to be a winner and some
- 13 losers, and we are challenged with choosing the
- 14 best application out there.
- And because we want to get the product
- 16 out as quickly as possible, we want to get it out
- in a safe manner and we want to get effective
- 18 medicine to the patients. And that is our focus.
- 19 If, if there are people who feel that the
- 20 selection process was unfair, there may be
- 21 lawsuits and we'll have to deal with them as they
- 22 come. But we're going to go forward with our
- 23 program as best we can.
- MR. SUMA: Thank you.

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|----|--|
| 1 | MS. OBERDORF: Patricia Spencer? Michael |
| 2 | Henson? |
| 3 | MR. HENSON: Pass. |
| 4 | MS. OBERDORF: Reverend Kay Berry? Neil |
| 5 | McQueeney? |
| 6 | MR. MCQUEENEY: Still no. |
| 7 | MS. OBERDORF: Kenyatta Beverly. |
| 8 | MS. BEVERLY: Hello. Kenyatta, |
| 9 | K-e-n-y-a-t-t-a. Beverly, B-e-v-e-r-l-y. So |
| 10 | first off I present you with some hypothetical |
| 11 | facts. So if an applicant had several producer |
| 12 | backers and one of the producer backers is a |
| 13 | limited liability company and the members of the |
| 14 | LLC include four individuals and two Trusts, so |
| 15 | that's the situation we're dealing with. |
| 16 | Question one, can you provide |
| 17 | clarification as to the required financial |
| 18 | disclosure information which is found in |
| 19 | Section 1000.200? For the permit application we |
| 20 | need to submit the financial disclosure |
| 21 | information for the LLC, but do we also need to |
| 22 | submit the financial disclosure information for |
| 23 | the LLC members and two Trusts, or do we just |
| 24 | submit the information only for the LLC? |

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- 1 MR. WATSON: I was starting just to say
- 2 yes, but then you added on. But I would say yes,
- 3 please include the information as far down as it
- 4 goes.
- 5 MS. BEVERLY: Okay.
- 6 MR. WATSON: And I think creating
- 7 multiple layers of ownership and structuring,
- 8 we're still going to want to get to the bottom of
- 9 who is it that has the interest in the
- 10 facilities, so we can't have a corporation
- 11 comprised of LLC's, comprised of Trusts and then,
- 12 you know, oh, we're not going to disclose the
- 13 trustees or the beneficiaries, you know. No,
- 14 we're going to want to know those.
- MS. BEVERLY: Okay. One more question.
- 16 Okay. So Section 1000.16Z, subsection 85, states
- 17 that a permit will be denied if one or more of
- 18 the principal officers or board members is under
- 19 21 years of age. However, that section does not
- 20 address the producer backers or investors.
- 21 Will the application be denied if a
- 22 producer backer, investor, includes a trust
- 23 beneficiary who is under 21 years of age and he
- 24 is not a principal officer or board member?

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- 1 MR. MORGAN: Yeah, I think that's a very
- 2 good question and one that hasn't come up yet.
- 3 Off the top of my head there are a number of
- 4 different considerations we'd have to make.
- 5 We'll try and address that in the FAQ's.
- 6 MR. WATSON: Are you, just so that I
- 7 understand the question. And I'm trying to
- 8 consider a scenario where there might be someone
- 9 under 21. Would this be a beneficiary of a
- 10 Trust, for instance?
- MS. BEVERLY: Yes.
- MR. WATSON: Okay. So it's not, not a
- 13 group of 21 year olds or 19 year olds that want
- 14 to put together an LLC --
- MS. BEVERLY: No.
- 16 MR. WATSON: -- and start their own
- 17 facility? Okay. Just in order for us to look
- 18 into it I think that would be helpful. All
- 19 right. Thank you.
- MS. BEVERLY: Thank you.
- MS. OBERDORF: Scott Sollinger?
- MR. SOLLINGER: Pass.
- 23 MR. MORGAN: At that point -- oh, we have
- 24 an additional person who hasn't signed up?

Page 96 MS. SWEATT: Yeah, I did sign up but I 1 have another question. 3 MR. MORGAN: Okay. MS. SWEATT: Can I come up? 5 MR. MORGAN: Yeah, sure. I believe you 6 signed up because you asked a question previous. MS. SWEATT: I did. I'm sorry. MR. MORGAN: But come on up, that's fine. MS. SWEATT: Again, I'm sorry. I just 10 had something else that hadn't been addressed 11 yet --12 MR. MORGAN: That's no problem. 13 MS. SWEATT: -- that I have a question 14 about. And I won't take the mike off this time. 15 MS. OBERDORF: No, that's okay. 16 MS. SWEATT: The question I have is --17 MR. MORGAN: Could you just repeat your 18 name? 19 MS. SWEATT: Yeah. Caprice, 20 C-a-p-r-i-c-e. Last name Sweatt, S-w-e-a-t-t. 21 My question is, for anyone with a financial 2.2 interest in a cultivation or dispensary center, 23 principals, board of directors, agents, anyone 24 with a financial backing, are there any, how do I

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- 1 want to say this? Can any of them also be
- 2 patients or caregivers? Is there anything saying
- 3 that they can't? Is that a conflict of interest,
- 4 or is that stated anywhere?
- 5 MS. CARLSON: Did you, have you looked on
- 6 the site for that question for either DFPR
- 7 or --
- 8 MS. SWEATT: You know, I don't. I'm
- 9 sorry. But I thought I had read something about
- 10 it when I've done all my reading originally. But
- 11 I can't right, you know, recall. I know the
- 12 physicians cannot have an interest if they're
- 13 going to recommend, but I wasn't sure about
- 14 financial interest in a dispensary or cultivation
- 15 center.
- MS. CARLSON: Melanie, do you have that?
- 17 MELANIE: I'll look for that.
- 18 MS. CARLSON: It's identified in our
- 19 rules.
- 20 MS. SWEATT: Okay. And I can check that
- 21 out later.
- MS. CARLSON: And I know there's been
- 23 some confusion about it --
- MS. SWEATT: Yeah.

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- 1 MS. CARLSON: -- I think, you know, with
- 2 the Statute and the Rules.
- 3 MS. SWEATT: Right. And I can re-read on
- 4 that and investigate. I didn't know if you just
- 5 knew, you know, knew off the top of your head.
- 6 If not, that's fine. There's a lot to know, I
- 7 understand that.
- 8 MR. WATSON: I know generally, I mean, my
- 9 memory is that generally you cannot have a
- 10 registered patient working in the facility.
- 11 MS. SWEATT: Okay. Right.
- MR. WATSON: And, but as far as the being
- 13 a benefactor I'm not aware, I'm not aware of the
- 14 specific language. We're looking it up.
- MS. SWEATT: Okay.
- MR. WATSON: And we can put that on the
- 17 frequently asked questions.
- MS. SWEATT: That's fine too, because I
- 19 won't hold anything up, so that's great. All
- 20 right. Thank you very much.
- MR. WATSON: Okay.
- MS. CARLSON: I think at least for our
- 23 DFPR, principal officers can't be a qualified
- 24 patient or a designated caregiver, if I recall

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- 1 correctly, but I think if you're just an agent
- 2 then you can be.
- 3 MELANIE: Yeah, that sounds right.
- 4 MR. MORGAN: We'll address that in our
- 5 FAQ's to make sure we have that covered.
- 6 MS. SWEATT: Okay. Thank you.
- 7 MR. MORGAN: I'm sorry. Sir?
- 8 MR. SOON: I didn't sign up. Can I --
- 9 MR. MORGAN: Here, come on up. Go one at
- 10 a time. Thanks. You just want to tell us your
- 11 name and spell it for us?
- MR. SOON: Sure. My name is James Soon,
- 13 J-a-m-e-s, S-o-o-n. And I have a question. Is
- 14 there a provision for a community to, once an
- 15 application has been submitted, let's say that
- 16 they would rather not see a cultivation center in
- 17 their area, is there a provision for them to
- 18 attach something to the application for that, for
- 19 the people who are applying for that cultivation
- 20 center? Or I suppose it would apply for a
- 21 dispensary too.
- MR. MORGAN: So the Community Benefits
- 23 Plan theoretically comes as both support and
- 24 opposition. My guess is the average applicant's

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- 1 not going to include opposition letters. A
- 2 conflict of interest there. There have been a
- 3 number of communities that have expressed concern
- 4 about the program as a whole or a concern about
- 5 particular aspects or a concern about particular
- 6 applicants or a concern about particular
- 7 locations, so it gets a little specific.
- 8 The, I think each, both the Department of
- 9 Agriculture and the Department of Financial and
- 10 Professional Regulation will be accepting
- 11 community opposition letters and considering that
- 12 in the totality of their, of their reviews. But
- 13 it's not specifically considered in either rules
- 14 I believe.
- So any community that does have any
- 16 specific opposition is something that could be
- 17 sent in to those agencies as they consider the
- 18 applicants.
- 19 MR. SOON: And then how would we know? I
- 20 would assume it would help you to know if there
- 21 was a specific site that was being referenced.
- 22 How do we communicate that to you? In other
- 23 words, we're looking at this site; is there an
- 24 application number we should reference or entity

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- 1 or how do we do that?
- 2 MR. WATSON: I would say just give us as
- 3 much information as possible trying to, you know,
- 4 whatever you have so that we can try to identify
- 5 who the applicant might be or which application
- 6 your concern is with. I know that in one case we
- 7 received a letter in opposition and it, but it
- 8 was very general saying we just don't want this
- 9 in our area, and it didn't really specifically
- 10 focus on a particular location.
- 11 But I think you're more saying we don't
- 12 want it in our county. And I think the more
- 13 specific you can be the better. It will be
- 14 easier to tie it to an application.
- MR. SOON: Okay. Thank you very much.
- MS. CARLSON: Just to go back to the
- 17 previous question, I know we've been focusing a
- 18 lot on our administrative rules today. But in
- 19 the Statute, Medical Cannabis Program at Section
- 20 115F states that an application for a medical
- 21 cannabis dispensing organization registration
- 22 must be denied if any of the following conditions
- 23 are met, and then A7 is one or more principal
- 24 officer or board members is a registered,

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- 1 qualified patient or a registered caregiver, so
- 2 my previous advice was correct.
- 3 MR. WATSON: And I don't recall, but I
- 4 believe it's a comparable section for cultivation
- 5 centers.
- 6 MR. MORGAN: Sir?
- 7 MR. ROTHERT: Good afternoon. My name is
- 8 Mark Rothert, M-a-r-k, R-o-t-h-e-r-t. I
- 9 apologize if you answered this question earlier,
- 10 I had to come in late.
- MR. WATSON: No problem.
- MR. ROTHERT: I'm here representing
- 13 Peoria County, and one of the questions we've
- 14 kind of run into is a setback for the cultivation
- 15 center requires a 2500-foot buffer zone, so to
- 16 speak, for daycares, schools. So on the daycare
- 17 specifically, are those, do those daycares have
- 18 to be registered with the State or can it be an
- 19 unlicensed or unregistered daycare that qualifies
- 20 to be in the buffer zone?
- 21 MR. WATSON: I thought this was one that
- 22 you had already handled, Bob. I have seen that
- 23 question. I don't know that I have an answer. I
- 24 think it's easy for us to locate the licensed

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- 1 daycares. The unlicensed ones, I don't know how
- 2 you locate those. There may be, is there a
- 3 process that you're aware of?
- 4 MR. ROTHERT: Well, you just do a site
- 5 check and just look around and, you know, if I
- 6 see a daycare that's unlicensed on my list then
- 7 it's one operating without a license. So I'm
- 8 dealing with the circumstance where a property
- 9 would be ideal but for this unlicensed daycare.
- 10 MR. WATSON: Well, this is one of those
- 11 areas where I'm hesitant to give an answer
- 12 because inevitably I would be wrong. The, or
- 13 could be wrong. But that's something I think
- 14 we're going to have to address in FAQ's also.
- MR. ROTHERT: Okay. I have another
- 16 question unrelated.
- MR. WATSON: Yes.
- 18 MR. ROTHERT: So I believe the
- 19 Regulations state that, that cultivation centers,
- 20 for example, can be taxed or have an excise tax
- 21 or privilege tax assessed to them at the State
- 22 level, and that that State excise tax is in
- 23 addition to any local excise tax or privilege tax
- 24 that would be levied against the cultivation

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- 1 center. However, in my research I have not found
- 2 the statutory authority to levy an excise or
- 3 privilege tax on a cultivation center at the
- 4 local level. Are you aware of anything that
- 5 permits that? And if not, is the State looking
- 6 to allow that for municipalities like other
- 7 states have?
- 8 MR. MORGAN: That's a really good
- 9 question for the Department of Revenue. They
- 10 have a website that is dedicated to that in
- 11 particular, but fortunately for everybody we
- 12 actually have some people in the audience that
- 13 are employees of the Department of Revenue, so I
- 14 don't just have to punt it. I can actually pass
- 15 it to somebody who would know the answer. And
- 16 this is Vasyl Markus with the Department of
- 17 Revenue.
- 18 MR. MARKUS: Vasyl, I'm sure it's
- 19 standard spelling. V-a-s-y-l. Markus,
- 20 M-a-r-k-u-s. We've talked on the phone I think.
- MR. ROTHERT: We have I think.
- MR. MARKUS: So the rule on local
- 23 taxation is that the law itself, the
- 24 Compassionate Use of Medical Cannabis Pilot

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- 1 Project Act itself does not authorize
- 2 municipalities, local government, to impose any
- 3 new taxes. However, it also doesn't prohibit
- 4 municipalities or local governments from imposing
- 5 new taxes. Where you'd find your limitations on
- 6 authority and/or depending on what type of
- 7 government you are, your express authority to lay
- 8 taxes would be within the Illinois Municipal Code
- 9 or within the Illinois Counties Code.
- 10 And then you get broken down into whether
- 11 home rule or non home rule. The basic rule, the
- 12 one thing that all municipalities, all counties,
- 13 can do is place a new tax based on gross
- 14 receipts. So that's anything like a sales tax
- 15 percentages of gross receipts or sales. That's
- 16 just off the table regardless of what kind of
- 17 unit of government you are.
- 18 The other thing that's also very clear is
- 19 that for dispensing organizations the sales tax
- 20 that's charged at the dispensary for the sale at
- 21 retail is one percent. That's the Food and Drug
- 22 rate, and Illinois law prohibits local
- 23 governments from adding anything onto that with a
- 24 couple of exceptions dealing with RTA and the

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- 1 Metro East Transit Authority. I think your
- 2 county is non home rule?
- 3 MR. ROTHERT: Correct.
- 4 MR. MORGAN: You're very limited.
- 5 Probably the one leeway that you have is, as with
- 6 any developer, you know, saying look, this new
- 7 institution, business, is going to impose
- 8 additional, requires us to provide additional
- 9 services and you're each in agreement to pay for
- 10 the services, but it's very limited with non home
- 11 rule municipalities.
- 12 And, again, that would be within the
- 13 Counties Code, and I have the site in my office.
- 14 I'll give you a call with it, but I don't have it
- 15 off the top of my head.
- MR. ROTHERT: Great. Thank you.
- 17 MR. MORGAN: See, you guys didn't know we
- 18 had surprise quests in the audience. We have two
- 19 additional questions if we can start with the
- 20 gentleman behind him and then we'll come back to
- 21 you, sir.
- MR. ESCHAUERTE: Mark, M-a-r-k.
- 23 Eschauerte, E-s-c-h-a-u-e-r-t-e. Just a question
- 24 with, regarding disclosure requirements. Sort of

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- 1 a hypothetical. If you have, an applicant has an
- 2 entity that's aiding in the process of advice
- 3 regarding cultivation techniques, what particular
- 4 disclosure, is it just the disclosure that they
- 5 are an entity advising on the application or what
- 6 other levels of disclosure are required for that
- 7 kind of entity?
- 8 MS. CARLSON: Just the cultivation side?
- 9 MR. ROTHERT: Just the cultivation side,
- 10 yeah.
- 11 MR. WATSON: You know, the more layers we
- 12 build onto this the more difficult it becomes
- 13 because we get, it's difficult to identify then
- 14 who's really behind these processes. And we're,
- 15 again, I'm going to say the more disclosure the
- 16 better.
- 17 If you have, say, a company, I think it
- 18 would be helpful to know who that company is and
- 19 what kind of background they have, because I
- 20 don't want the Mexican Cartel coming in and
- 21 giving advice on cultivation centers and how they
- 22 should operate because they've been raising
- 23 marijuana in Mexico and, or Columbia or wherever.
- 24 We're going to want to know that. So it, again,

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- 1 the general answer is if you're wondering whether
- 2 to disclose, disclose.
- 3 MR. ROTHERT: Well, I guess maybe, I'll
- 4 rephrase it if I could. If you have a
- 5 corporation or a legal entity in a state where it
- 6 currently has medical cannabis and they're,
- 7 you're using them as an advisor in the process of
- 8 the application to include, what should be part
- 9 of the security, the grow techniques, et cetera?
- 10 Disclosing the corporate entity, they're,
- 11 you know, providing good standing certificates
- 12 from the State. Is that sufficient or what level
- of disclosure do you need to go beyond that?
- 14 MR. MORGAN: So --
- 15 MR. ROTHERT: It's a producer backer and
- 16 then you get the question that was raised earlier
- 17 of indirect or direct financial interest, and do
- 18 you need to get tax returns from those entities?
- MR. MORGAN: So if we go under the
- 20 assumption that they do not have a financial
- 21 interest, maybe we'll start there. And, again, I
- 22 think Ray's point is we need the ability for,
- 23 let's say it's cultivation center in Colorado
- 24 that has run into problems with the regulators.

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- 1 MR. ROTHERT: Sure.
- 2 MR. MORGAN: That's a specific situation
- 3 where if we add to your point the name and the
- 4 location which they have been operating, that
- 5 would most likely be enough for us to go back to
- 6 the regulators in a different state and confirm
- 7 the history of that organization and find out
- 8 what are the things we should be concerned about.
- 9 I mean, that's really the intention
- 10 behind that information as we look at the
- 11 character and fitness of our applicants so we can
- 12 identify who they are. It doesn't mean we need
- 13 birth certificates, but it does mean that we need
- 14 to be able to certainly identify who the
- 15 applicant is.
- And, you know, you could provide, for
- 17 instance, for instance, going the other way with
- 18 that, you could provide a DBA information who we
- 19 might not know it's a doing business as name, so
- 20 we might not be able to identify who that company
- 21 and consulting firm is. That would not be
- 22 sufficient because in that case we can't then
- 23 follow-up with the respective regulators to find
- 24 out what we need to know.

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- 1 MR. ROTHERT: Just one final thing. I
- 2 think in looking at the direct or indirect
- 3 financial interest, the receipt of a fee I think
- 4 is, is the assumption is that does not rise to
- 5 the level of having an entity become a producer
- 6 backer in definition or?
- 7 MR. MORGAN: You know, I think the
- 8 overall takeaway of that particular question
- 9 might be it's a case-by-case because it really,
- 10 there are a lot of different ways you can develop
- 11 a relationship and you could have a fee that
- 12 could be incredibly high and use that as a mask
- 13 for being a natural, in effect, producer backer.
- 14 So it's really going to be a case-by-case
- 15 basis. We don't want someone who oh, I'm just
- 16 taking a fee for my services of \$6 million a
- 17 year, and not that you would want that --
- 18 MR. ROTHERT: Sure.
- MR. MORGAN: But that's an example of
- 20 what we need to be able to avoid.
- MR. ROTHERT: Okay. Thank you.
- MR. MORGAN: Thank you.
- 23 MR. REDIGER: This one will be quicker, I
- 24 promise.

Page 111 1 MR. MORGAN: That's okay. MR. REDIGER: It's Ben Rediger. 3 R-e-d-i-g-e-r. This one's related to dispensing facilities. There's been a lot of talk about the 5 benefit to a stand-alone or a facility that 6 shares space. I have two questions. One, is that an issue in the application or should that be more clearly defined, like two 8 9 units, one unit's a law office and the other 10 one's the dispensing facility but it meets requirements? 11 12 And within that facility there have been questions about the restrooms, whether there 13 14 would be one as opposed to two, unisex, or if 15 that is an issue at all? MS. CARLSON: To answer the second one 16 first, I'm sorry. To answer the second one 17 first, our rules don't consider, and our draft 18 19 application materials don't consider whether or 20 not the restroom is unisex or if you have two, one for --21 2.2 MR. REDIGER: With this many? MS. CARLSON: No. I don't think that is, 23

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that doesn't matter, no. And the second, the

24

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- 1 other question was, regarded a stand-alone
- 2 building versus a building that was a multi-use
- 3 building. Provided that you are clearing the
- 4 local zoning hurdles and you've cleared the
- 5 Statutory and Administrative Rules zoning
- 6 hurdles, it's really up to the Applicant to
- 7 identify why they're the best applicant, why
- 8 they've selected the building they've selected,
- 9 and why it's the best use for patients and it's
- 10 ADA accessible or what's the criteria, whatever
- 11 it is, what makes you the best applicant. So
- 12 that's really up for each applicant to describe.
- 13 MR. REDIGER: Okay.
- MR. MORGAN: Sir? And we're five minutes
- 15 away so we'll try and wrap these up quickly.
- 16 MR. LINN: Dan Linn. D-a-n, L-i-n-n. Is
- 17 there anything that expressly prohibits a
- 18 cultivation center from growing industrial hemp
- 19 and then selling it outside of the parameters of
- 20 the Medical Cannabis Pilot Program?
- 21 MR. MORGAN: As far as I know, industrial
- 22 hemp is still not permitted under the Department
- 23 of Agricultures Statute or State law, so the
- 24 answer would be it's not permitted.

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- 1 MR. LINN: Thank you.
- 2 MR. MORGAN: And I think one last
- 3 question. Come on up.
- 4 MS. DANCU: My question is -- oh. This
- 5 is Marie Dancu. M-a-r-i-e, D-a-n-c-u. My
- 6 questions are specific to the Illinois Department
- 7 of Revenue, so I don't know if you want me to ask
- 8 them now or if I can just talk to him.
- 9 MR. MORGAN: Go ahead and ask him.
- 10 MS. DANCU: Okay. The first one is, we
- 11 have been approached by different municipalities
- 12 and government entities to provide a host
- 13 agreement based on gross revenues, but now what
- 14 you just said would kind of conflict, so I want
- 15 to make sure that those are allowable.
- MR. MARKUS: Well, that's actually a
- 17 really good question that I am not sure that it's
- 18 actually been litigated yet. So there is a
- 19 prohibition, a pretty direct prohibition in both
- 20 the County's Code and the Municipal Code that a
- 21 local government cannot tax based on gross
- 22 receipts.
- 23 So the question then would be is, would a
- 24 court consider that service agreement a tax or

Page 114 not. Were I advising a municipality, and now I'm not wearing a government --3 MR. MORGAN: We wouldn't. MS. CARLSON: We wouldn't. MR. MARKUS: No. We wouldn't. Okay. I 6 would say it's a real problem. MS. DANCU: Yeah. They're modeled after the casino industry here in Illinois. That's --MR. MARKUS: I'm not aware --10 MS. DANCU: -- where we have the host agreements similar to the casinos. 11 MR. MARKUS: I'm not aware that the 12 issue's been litigated, but that would be the 13 issue is whether or not a judge would consider 14 15 the service agreement looking more like a tax 16 versus an agreement for services. 17 MS. DANCU: But as far as IDR, you're concerned, it would be acceptable, Illinois 18 Department of Revenue? 19 20 MR. MARKUS: We don't, we don't approve 21 these things. 22 MS. DANCU: Okay. So you don't approve 23 these then. 24 MR. MARKUS: It's all what a court will

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- 1 decide.
- 2 MS. DANCU: Okay. My second question is
- 3 regarding the additional taxation on disposition
- 4 of an entity. Can you kind of explain to that
- 5 how the additional tax burden is going to be
- 6 calculated based for Illinois?
- 7 MR. MARKUS: Yes.
- 8 MS. DANCU: In addition to the Federal
- 9 taxation?
- 10 MR. MARKUS: Yes. So, the Compassionate
- 11 Use of Medical Cannabis Act imposes three taxes.
- 12 Well, actually it imposes two new ones and
- 13 clarifies the third one. So we talked about one
- 14 of them which is the sales tax at the dispensing
- 15 organization level.
- 16 You know, medical cannabis is going to be
- 17 considered for tax purposes as food and drugs,
- 18 one percent. With the exception of RTA medical
- 19 use, all that money gets transferred to the local
- 20 government.
- 21 There is a seven percent privilege tax on
- 22 the price per ounce on the cultivation centers,
- 23 and that is collected by the State and it goes
- 24 into the Compassionate Use of Medical Cannabis

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1 Fund.

- 2 MS. DANCU: Is that going to be submitted
- 3 Monday by law like sales tax?
- 4 MR. MARKUS: And that is due on the
- 5 20th, --
- 6 MS. DANCU: Yes.
- 7 MR. MARKUS: -- yes, of each month. And
- 8 so anyone who's, you know, a potential licensee,
- 9 I want to remind you that, you know, you have to
- 10 register with the Department of Revenue just like
- 11 any business, wherein developing forms and
- 12 instructions for all of that. We're more than
- 13 happy to be helpful with that.
- 14 The third tax is a tax on the disposition
- or resale of equipment of either a dispensing
- 16 organization or a cultivation center, and that's
- 17 what you were referring to.
- MS. DANCU: Yes. And then does it also
- 19 apply to an ownership interest if, if one of the
- 20 owners, you know, were to sell their shares or
- 21 units and, I take it that would be a capital
- 22 transaction?
- 23 MR. MARKUS: I want to confirm before I
- 24 answer that question.

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- 1 MS. DANCU: Okay.
- 2 MR. MARKUS: I do know that it applies to
- 3 equipment, and that's the intent of it was to
- 4 create a penalty for, you know, transferring
- 5 stuff between licensees. And that tax is half of
- 6 what your Federal tax would be for that gain. So
- 7 what you do is you go back to your, you know,
- 8 Federal taxes, whatever rate you happen to be in
- 9 and whatever, whatever status you are, corporate,
- 10 corporation, individual, LLC, and that you take,
- 11 you take your tax rate from there and multiply
- 12 that by the amount of the gain, and half of that
- 13 is then a --
- MS. DANCU: An additional charge?
- MR. MARKUS: -- surcharge that would show
- 16 up on your Illinois income taxes.
- MS. DANCU: In addition to the Illinois
- 18 tax?
- 19 MR. MARKUS: In addition to the Illinois
- 20 tax, that's right. I should also add, you know,
- 21 we talked about local governments, the
- 22 Compassionate Use of Medical Cannabis Act. Also,
- 23 you know, you have to pay whatever taxes are
- 24 already on the books, but you can also have every

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- 1 credit exception that's already on the books. So
- 2 in the tax world it doesn't change anything other
- 3 than imposing these three, two new taxes and
- 4 clarifying the one sales tax.
- 5 MR. MORGAN: Okay. Okay.
- 6 MS. DANCU: I'll address the rest of my
- 7 questions indirectly.
- 8 MR. MORGAN: Well, you know, I think
- 9 instead of doing it directly to Vasyl, that we
- 10 should, we will, the Department of Revenue has
- 11 its own email websites,
- 12 rev.medicalcannabis@illinois.gov.
- 13 If you'll, anyone in the room, feel free
- 14 to submit them to Revenue as we can maintain the
- 15 integrity of the questions that are asked so that
- 16 everyone gets a chance to see those answers.
- 17 We really appreciate everyone coming out
- 18 and bearing with us through this process. We do
- 19 have one more town hall meeting on Wednesday in
- 20 Chicago at Northeastern University. We look
- 21 forward to seeing some of you there, as well as
- 22 those of you who think of additional questions or
- 23 comments.
- 24 Each agency has its respective email

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| 1 | address set up. We're doing our best to answer | |
| 2 | all of those questions quickly in preparation for | |
| 3 | the applications, again, for patients, | |
| 4 | cultivation centers, and dispensaries. Thank you | |
| 5 | so much for coming out, and we hope you all have | |
| 6 | a great day. | |
| 7 | (Applause.) | |
| 8 | | |
| 9 | (Hearing end time: 1:30 p.m.) | |
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| 1 | CERTIFICATE OF REPORTER | |
| 2 | | |
| 3 | I, Kathy L. Johnson, a Certified Court | |
| 4 | Reporter, and Notary Public within and for the | |
| 5 | State of Illinois, DO HEREBY CERTIFY that the | |
| 6 | testimony off all witnesses in the foregoing | |
| 7 | hearing were duly sworn to testify to the truth | |
| 8 | and nothing but the truth; that the testimony of | |
| 9 | said witnesses was taken by stenographic means by | |
| 10 | me to the best of my ability and thereafter | |
| 11 | reduced to print under my direction. | |
| 12 | I further certify that I am neither | |
| 13 | attorney nor counsel for, nor related, nor | |
| 14 | employed by any of the parties to the action in | |
| 15 | which this deposition was taken; further, that I | |
| 16 | am not a relative or employee of any attorney or | |
| 17 | counsel employed by the parties hereto, or | |
| 18 | financially interested in this action. | |
| 19 | | |
| 20 | | |
| 21 | Kathy Johnson | |
| 22 | Notary Public within and | |
| 23 | For the State of Illinois. | |
| 24 | | |

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